

Press Release
For Immediate Release

Cyberport Signs Memorandum of Understanding with Lenovo

Lenovo establishes its Asia Pacific's first cloud service and product research and development centre at Cyberport, Hong Kong

Hong Kong, 20 January 2015 – Hong Kong Cyberport Management Company Limited (Cyberport) has entered into a memorandum of understanding (MoU) with Lenovo today, to establish Lenovo's first cloud service and product research and development centre in Asia-Pacific at Cyberport, Hong Kong. Through joining force with a renowned global industry leader like Lenovo, academics and the support from the Government of the Hong Kong Special Administrative Region (HKSAR), cloud service offerings and innovation of cloud ecology will continue to flourish in both the public and private sectors.

The MoU was signed by Mr Paul Chow, Chairman of Cyberport and Mr Yang Yuanqing, Chairman and CEO of Lenovo under the witness of Mr C Y Leung, the Chief Executive of HKSAR. The MoU marks the starting point for the two organisations to cooperate and contribute to the development of the cloud computing industry in Hong Kong and Asia. In addition, the collaboration serves as an excellent platform to emerging start-ups/ research firms related to cloud computing as well as a talent cradle for local universities students. These in turn, demonstrate Cyberport's and Lenovo's commitment in inspiring the next generation and nurturing entrepreneurial spirit.

The R&D centre will focus on in-depth studies in two main perspectives, including "big data" and "enterprise-level cloud services infrastructure platform". In addition, Lenovo also plans to establish an Asia-Pacific data centre which can better serve the Asia-Pacific market, and ultimately supports Lenovo's cloud service businesses around the world.

Mr George He, Senior Vice President and President of Ecosystem & Cloud Services Group, Lenovo said, "We are delighted to forge a strategic partnership with Cyberport, and leverage its extensive network in the public, private and academic sectors as well as experience in nurturing industry talents. As a Fortune Global 500 company, Lenovo brings in-depth expertise in technology R&D as well as a global vision to the partnership. With businesses in more than 160 countries, operations in 64 major countries/regions, and R&D centres in Asia, Europe and the America, we believe the collaboration with Cyberport can promote the development of the cloud computing industry in Asia."

Mr Herman Lam, CEO of Cyberport said, "We are pleased to enter into a formal agreement with Lenovo, a prominent tech innovator with an enormous pool of industry talent in both hardware and software. Through our collaboration with them, we aim to combine strengths across industry and social sectors to push forward the development of cloud computing and tech product research in Hong Kong and Asia-Pacific in expanding scope. Lenovo can leverage Cyberport's excellent IT infrastructure and vibrant ICT start-up network to advocate the development of cloud computing while Cyberport can nurture more world-class industry talents via partnering with Lenovo. Cyberport will continue to realise its vision to be the leading ICT hub in Asia-Pacific."

The R&D centre will leverage Hong Kong Cyberport's unique advantages in geographical location, technology and talents in its cloud services offerings and innovative cloud ecosystem development. By promoting cross-industry collaborations and new business development, innovation in science and technology, talent development, start-ups and an increased effort in local cloud computing and internet industry development, the collaboration will further sustainable growth of the burgeoning cloud computing industry in Asia Pacific.

Riding on Cyberport's extensive local network of high-tech enterprises, quality resources, professional services and Lenovo's profound experience and innovation in relevant areas, this collaboration with support from the society will realise a compounding effect in cloud services ecosystem development and economic prosperity in Hong Kong.



Under the witness of government officials and ICT industry leaders, the MoU was signed by Mr Paul Chow, Chairman of Cyberport and Mr Yang Yuanqing, Chairman and CEO of Lenovo. Guests include (2nd row from the left): Mr Edwin Lee, Director of the Hong Kong Cyberport Management Company Limited, Mr Herman Lam, Chief Executive Officer of Cyberport, Miss Joey Lam, Deputy Government Chief Information Officer (Policy and Community), the Honourable C Y Leung, the Chief Executive of Hong Kong Special Administrative Region (HKSAR), Mr Victor Lam, Government Chief Information Officer, Office of the Government Chief Information Officer, Mr Wong Wai Ming, CFO of Lenovo and Mr George He, Senior Vice President and President of Ecosystem & Cloud Services Group, Lenovo.

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About Cyberport

Cyberport is a creative digital community with a cluster of over 300 technology and digital tenants. It is managed by Hong Kong Cyberport Management Company Limited which is wholly owned by the Hong Kong SAR Government. With a vision to establish itself as a leading information and communications technology (ICT) hub in the Asia-Pacific region, Cyberport is committed to facilitating the local economy by nurturing ICT industry start-ups and entrepreneurs, driving collaboration to pool resources and create business opportunities, and accelerating ICT adoption through strategic initiatives and partnerships. Equipped with an array of state-of-the-art ICT facilities and a cutting-edge broadband network, the Cyberport community is home to four grade-A intelligent office buildings, a five-star design hotel, and a retail entertainment complex.

For more information, please visit www.cyberport.hk or follow us on Twitter [@cyberport_hk](https://twitter.com/cyberport_hk).

About Lenovo

Lenovo (HKSE: 992) (ADR: LNVGY) is a \$39 billion global Fortune 500 company and a leader in providing innovative consumer, commercial, and enterprise technology. Our portfolio of high-quality, secure products and services covers PCs (including the legendary Think and multimode YOGA brands), workstations, servers, storage, smart TVs and a family of mobile products like smartphones (including

the Motorola brand), tablets and apps. Join us on [LinkedIn](#), follow us on [Facebook](#) or Twitter ([@Lenovo](#)) or visit us at www.lenovo.com.

For press enquiries, please contact:

Hong Kong Cyberport Management Company Limited

Karen Wu

Tel: (852) 3166 3819

Email: karenwu@cyberport.hk

Lenovo

Angela Lee

Tel: (852) 2516 4810

Email: angelalee@lenovo.com

Waggener Edstrom Communications

Winky Moon

Tel: (852) 2578 2863

Email: wmoon@waggeneredstrom.com