



Cyberport always stands by our start-ups and technology companies to weather the challenges together.

面對困境，數碼港堅守為初創企業和科技公司的後盾，共同應對各種挑戰。

With this Annual Report for the Financial Year ended 31 March 2020 (2019/2020), I am pleased to share with you the notable achievements our organisation and the Cyberport Community made over the past financial year.

During the past year, Hong Kong's overall economic and innovation and technology (I&T) development was beset by domestic and international headwinds that seriously tested the grit, intelligence, and resilience of our start-ups and entrepreneurs. From trade wars to the unprecedented COVID-19 epidemic, the "perfect storm" came our way. In the face of these major challenges, Cyberport always stands by our start-ups and technology companies to weather the storm together, with relief measures and initiatives taken and by facilitating new business opportunities to help Cyberport Community companies persevere.

We have a long-term vision for Hong Kong's vibrant I&T sphere; with the COVID-19 epidemic accelerating digital

很高興能藉著這份2019/2020年報，分享數碼港以及我們的數碼科技社群於過去一個財政年度所取得的卓越成就。

過去一年，香港的整體經濟和創新及科技發展，都受到本地及國際間各種不利因素所影響，為數碼港初創企業和創業家們的毅力、智慧和韌勁帶來種種嚴峻試煉。由貿易戰以至前所未見的新型冠狀病毒疫情，來自多方的挑戰席捲而至。面對困境，數碼港堅守崗位，與數碼港社群風雨同舟、共渡難關，包括推出紓困措施和針對性支援項目，並締造新商機以協助數碼港社群企業穩住陣腳，堅守為初創企業和科技公司的強大後盾。

數碼港一直對香港蓬勃的創新及科技發展抱持長遠願景，隨著疫情加速數

transformation, Cyberport can help Hong Kong gain a leading position in the digital era, buttressed by the skills, energy, ambition, and passion of our youth and digital technology entrepreneurs. We are confident in I&T's potential and value for Hong Kong's long-term growth, especially as the epidemic has demonstrated how technology and a digitally transformed society can help businesses and families quickly and safely rise above the challenges in the "new normal". We stay steadfast in pursuing our public mission to ensure that Hong Kong can continue to excel in the digital era.

With the silver lining being there for

all of us to seize, we can move forward and prevail with I&T, and push forward our endeavours with the backing of our incredibly strong fundamentals. In 2019/2020, the Cyberport Community continued its growth momentum and expanded to more than 1,500 companies. Bolstered by Cyberport's comprehensive start-up ecosystem and entrepreneurial support programmes, our data-driven innovations continued to encompass an ever-widening breadth of solutions with adoption by the market, investments that our start-ups garnered held steady year-on-year, and success stories and global recognition of our talented start-ups and entrepreneurs continued to grow.



碼轉型，加上年青人和數碼科技創業家的技能、活力、抱負及熱誠，我們將藉以提升香港在數碼時代中的核心地位。對於創新及科技推動香港長遠經濟增長的潛力和價值，我們一直堅信不疑，加上疫情引證了科技及數碼轉型的力量，並協助本港企業及市民迅速克服「新常態」帶來的挑戰，這更令我們倍添信心。數碼港將繼續堅定不移地履行我們的公眾使命，以確保香港能在數碼時代中突圍而出。

嶄新機遇盡在掌握，憑藉穩健的基礎，以創新及科技克服新挑戰，邁步向前。2019/2020年度，數碼港社群持續保持增長，茁壯成長至超過1,500家公司。在數碼港全方位的初創企業生態圈和創業支援資源的協助下，數碼港社群企業的「數據驅動」創新方案，不斷涉足新領域，並獲市場廣泛應用；初創企業所籌集的資金亦按年穩健增長，相關創業家的成功個案及所獲得的國際殊榮更屢破往績。

Springboarding start-ups to success

Many Cyberport Community innovations are ripe for adoption, and the commercialisation of innovative products and solutions is key to the growth of technology companies and start-ups. To this end, our Cyberport Enterprise Network (CEN) is proactively matching high-growth start-ups with major enterprises to stimulate solution adoption and win-win collaboration. We continued to attract new CEN members from various industries to strengthen CEN's ongoing efforts. We aim at helping our start-ups and technology companies better seize opportunities in such promising new fields as Smart Building Management, Retail Technology (RetailTech), Education Technology (EdTech), and Wealth Technology (WealthTech) that are vital to the success of a digitally transformed economy. Our Cyberport Technology Network (CTN) also continued its expansion with more leading global technology corporations such as Amazon Web Services (AWS) participating to help. This adds to CTN's continuing support for aspiring start-ups in terms of technology platform, application development, and training.

扶植初創 成就非凡

數碼港社群中，許多創新方案都發展至適合商業應用的成熟階段，而將創新產品和方案商業化，正是科技公司及初創企業成長的關鍵。故此，「數碼港企業網絡」積極為高增長的初創企業配對大型企業，以促進科技方案應用，並達至雙贏協作。數碼港透過引進來自不同行業的新企業成員，強化網絡支援，冀能協助初創企業和科技公司，擴展至智慧物業管理、零售科技、教育科技和財富管理科技等新興領域，協助他們在數碼轉型大趨勢裡掌握機遇、邁向成功。「數碼港科技網絡」更廣邀多家首屈一指的國際科技巨企，例如亞馬遜雲端運算服務

For more mature technology companies that are ready for further scaling, Cyberport also built the Cyberport Professional Services Network (CPSN) to offer these promising start-ups the support of professional services firms, such as IP lawyers, management consultants, accountants, auditors, and financial advisors, to assist with their future development needs, including fundraising, M&As, JVs and IPOs.

Leading further FinTech innovation

Cyberport is a vanguard in promoting and facilitating the development of



(Amazon Web Services/AWS)，進一步加強相關技術支援，為具潛力的初創企業提供科技平台及培訓，以及應用程式開發等方面的支援。

針對較成熟且準備擴充業務的初創企業，數碼港則建立了「數碼港專業服務網絡」，網羅包括知識產權律師、商業和財務顧問、會計師及核數師等專業人士，提供專業服務支援，以滿足初創企業在集資、併購、聯營及上市等未來發展需求。

Finance Technology (FinTech) in Hong Kong, driving digital transformation in the banking and finance industry. Indeed, FinTech continued to be one of Hong Kong's most successful and fastest growing technology domains, and the FinTech cluster in Cyberport, the largest in Hong Kong with nearly 400 companies, is developing innovative solutions spanning all segments of the financial services market. In 2019/2020, we witnessed our FinTech and Insurance Technology (InsurTech) start-ups becoming Hong Kong's first virtual banks and virtual insurers, and more global recognitions of excellence were bestowed upon our start-ups.

引領金融科技 再創新高新意

作為本港推動及促進金融科技發展的先驅，數碼港銳意帶動金融行業的數碼轉型。金融科技一直是香港最成功及發展最迅速的科技領域之一，而作為全港最大規模的金融科技社群，數碼港已匯聚了近400家金融科技公司，其研發涵蓋整個金融市場不同板塊的創新方案。年內，我們見證了數碼港社群在國際舞台屢獲肯定，而在本地市場，數碼港的金融科技及保險科技初創企業，亦成功晉身為香港首批虛擬銀行和虛擬保險公司。



To bolster FinTech's growth, fortify our leadership in this important field, and offer additional support for further innovations, including InsurTech, Regulatory Technology (RegTech), and WealthTech, we have been enhancing our ongoing outreach efforts to connect start-ups with more opportunities overseas. We organised our second

為加強金融科技發展及強化數碼港在此重要領域的牽頭作用，同時深化對保險科技、監管科技和財富管理科技等創新領域發展的支援，我們一直積極開拓國際網絡，為初創企業對接更多海

外市場商機。在財政司司長率領下，我們組織了第二次金融科技代表團到訪倫敦，並與中國平安金融壹賬通簽署合作備忘錄，為數碼港的金融科技公司連繫中國內地的龐大市場，並與內地主要金融機構和頂尖技術順暢對接。

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Nurturing youth and entrepreneurship

Hong Kong's youth are indispensable in securing our I&T sector's sustained development, and we see Hong Kong as a leading hotbed of talent across the world. In Hong Kong, more and more

培育青年 助力創業

年青人是驅動香港創科行業持續發展不可或缺的一部分，而香港一直是全球優秀人才的搖籃。近年香港就有越來越多年青人、初創企業及新一代中小企積極擁抱創科，邁向科技主導的未來。

youth, start-ups, and next-generation SMEs are proactively embracing a future in I&T. This is evident in the diverse roster of young innovators joining our talent cultivation and entrepreneurship programmes, including the Cyberport University Partnership Programme (CUPP), Cyberport Creative Micro Fund (CCMF), and Cyberport Incubation Programme (CIP), to pursue and advance their I&T aspirations.

We at Cyberport support the development of I&T and Hong Kong as a major global technology hub. In addition to connecting youth with existing opportunities, Cyberport proactively facilitated the creation of new opportunities. Most notably, we advanced the development of Hong Kong's digital entertainment & esports industry to generate career and entrepreneurship opportunities for

Hong Kong's youth. Over the past year, our digital entertainment cluster was strengthened with a quality deal flow successfully attracted to Cyberport.

Connecting start-ups with technology investment funding

Smart money and risk capital are instrumental in any start-up's development, and Cyberport's role as a technology investment hub became



這能體現於他們對數碼港人才培育及創業計劃的踴躍參與，越來越多來自不同背景、敢於創新創業的青年人申請加入「數碼港·大學合作夥伴計劃」、「數碼港創意微型基金」和「數碼港培育計劃」等創業支援計劃，期望能追求並實現他們的創科夢。

數碼港致力支持創新及科技發展，促進香港發展成為首要國際科技樞紐。除協助青年人把握現有機會，數碼港亦積極締造新機遇。當中包括重點推動香港的數碼娛樂及電競產業的發展，為年青人創造更多就業和創業機會；過去一年，我們的數碼娛樂社群成功吸引了優

質的項目源並成功對接，強化未來發展的基礎。

為初創企業引進優質資金

智慧資金及風險資本是初創企業發展的重要一環，全球經濟環境越趨嚴峻，創投資金相應減少，數碼港作為一

個科技投資平台的角色則更顯重要。透過「數碼港投資者網絡」及「數碼港投資創業基金」雙管齊下，我們期望能為更多初創企業對接更多科技投資者，以滿足初創企業對智慧資金和風險資本的需求。過去一年，我們進一步擴充「數碼港投資者網絡」，為數碼港社群匯聚了超過100家涵蓋不同數碼科技範疇的投資者。此外，「數碼港創業投資論壇」成功引進企業投資基金及熱衷科技的家辦辦公室

more important as global venture capital investment had declined in the tough economic environment. Through the concerted efforts and multiplying effect of our Cyberport Investors Network (CIN) and Cyberport Macro Fund (CMF), we connected more start-ups with more technology investors, thereby helping to meet our start-ups' increasing needs for smart money and risk capital. The past year also saw the further expansion of CIN, bringing to the Cyberport Community over 100 technology investors covering the full spectrum of digital technology. Additionally, our Cyberport Venture Capital Forum (CVCF) succeeded in

I&T helps society in difficult times

bringing in new types of technology investors – corporate venture funds and tech-savvy family offices – to strengthen technology investment and corporate support for our start-ups. Cyberport also built new connections with more global technology investors, ranging from the US, Europe to Asia and the Middle East, establishing a foundation for win-win cooperation in the future.

The COVID-19 epidemic has brought challenges for every one of us, and

there is not a person whose life has not been affected. Yet one of the most heart-warming episodes of the epidemic was the Cyberport Community coming together to assist Hong Kong businesses and families in such difficult times. The Cyberport Community rose to the challenge and quickly mobilised their innovative solutions to help Hong Kong's people, businesses and government tackle the epidemic. Our timely "Braving the Epidemic" campaign was launched to spotlight the growing list of socially-responsible start-ups and their wonderful creations.



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等新類型的科技投資者，加強了對初創企業的融資和企業支援。放眼全球，數碼港亦與更多來自美國、歐洲以至亞洲和中東的環球科技投資機構建立了新聯繫，為未來雙贏合作奠定基礎。

創新科技 造福社會

新型冠狀病毒疫情為我們所有人帶來前所未見的挑戰，沒有人的生活是

不受影響的。然而在抗疫過程其中最令人感動的一幕，便是數碼港社群團結一心，運用科技造福社會。數碼港社群成員敢於迎接挑戰，迅速善用各種創新方案來協助香港人、企業及政府面對疫情，並一直有更多初創企業陸續加入。數碼港更適時推出「敢創抗疫」行動，重點推介這些具有社會責任心的初創企業及其出色的應用方案。

Mapping out the way forward

With this wonderful community spirit and the inspiring power of youth and entrepreneurs, who knows what we can achieve in the future? Indeed, the sky is the limit. With 5G fast rolling out in Hong Kong and across the world and smart living becoming a reality, Cyberport's vibrant start-up ecosystem and comprehensive entrepreneurial, business, technology, and investment support programmes stand ready to empower our start-ups' 5G and smart city aspirations and business plans. We have a strong foundation for developing these new businesses. The past year saw a strengthening of our smart living cluster with many new start-ups joining, and we have been helping our start-ups to venture into new areas including RetailTech, Green Technology (GreenTech), Clean Technology (CleanTech), EdTech, and Medical Technology (MedTech).

As Cyberport's expansion plan continues afoot, we envision new capacities will afford us greater capabilities to support more start-ups and technology companies to create

昂首向前 謀劃未來

憑藉數碼港社群的團結精神，以及年青人和創業家的創新力量，我們相信香港創科的發展潛力是無可限量的。隨著5G在香港和世界各地迅速普及，智慧生活亦正在由構想變成現實，數碼港蓬勃的初創企業生態圈以及全面的創業、商業、科技和投資支援服務亦已準備就緒，協助初創企業實現5G和智慧城市願景及商業計劃。過去一年，我們的智慧生活社群進一步發展，而我們亦已經着手幫助我們的初創企業開闢零售科技、環保科技、潔淨科技、教育科技及醫療科技等新領域，為發展新興產業奠定良好基礎。

數碼港正積極籌備擴建計劃，我們展望額外的空間能支援更多初創企業和科技公司，開創一個更光明、具持續性及共融的世界，同時為本港經濟注入

a brighter, more sustainable, more inclusive world and inject more vitality into Hong Kong's economy. We firmly believe that, with the participation and collaboration of our innovators, industry players, investors, the government, policymakers, the academia, and the public, we can bring more opportunities to our youth and next-generation SMEs, providing them with more confidence and hope, and together building a sustainable future for Hong Kong.

Good corporate governance at the heart of it all

I would like to thank our Board of Directors for their unyielding commitment towards Cyberport's public mission endeavours. We are



更多活力。我們堅信，通過創新人才、業界合作夥伴、投資者、政府、決策部門、學術界和公眾的參與及協作，必定可為年青人及新一代中小企帶來更多機會，增強他們對前景的信心及希望，同心協力為香港建立一個可持續的未來。

堅守一貫核心價值 秉持優良企業管治

我藉此機會向董事局表達衷心謝意，感謝董事們對數碼港履行公眾使命的支持。董事局成員來自多元的背景及

well endowed with a diverse Board of Directors whose members contribute extensive and complementary expertise to offer Cyberport strategic guidance and direction and to ensure good corporate governance, corporate culture, transparency, and public accountability. In recognition of such team efforts, Cyberport was awarded the "Directors of The Year Awards 2019" and "Recognition of Excellence in Board Diversity" by The Hong Kong Institute of Directors. Our Board members' contributions made Cyberport well positioned for more impactful work in the years to come. Our staff and volunteers' dedication, efforts, and contributions were much appreciated. They are the unsung heroes behind Cyberport's public mission achievements.

專業領域，為數碼港提供策略性指引及管理方向，同時確保數碼港維持良好的企業管治、企業文化、透明度，並向公眾交代業績。董事局的工作備受肯定，更榮獲香港董事學會頒發2019年度「傑出董事獎」及「董事會多元化卓越嘉許」。董事局成員群策群力的貢獻為數碼港奠定穩固基礎，讓我們在未來能夠繼續創新及進步。我亦代表董事局表揚數碼港員工及義工的投入、努力和付出，他們皆是數碼港公眾使命工作成果背後的無名英雄。

Reinforcing Hong Kong's stellar international reputation

Asia continues to be the global hotspot for economic growth. Rapid I&T developments in the ASEAN region, the Greater Bay Area (GBA), and the Belt and Road markets have unleashed tremendous opportunities for the new economy. Through our ongoing outreach efforts, we expanded our global networks and partnerships in Japan, South Korea, the ASEAN region, Australia, Europe, the GBA, and other technology hubs on the Mainland. Our MoUs with Thailand's InnoSpace and Japan's Mizuho Financial Group led to new business matching, co-

鞏固香港國際聲譽

至今，亞洲仍然是全球經濟增長的熱點。東盟地區、大灣區和一帶一路市場的創新及科技發展迅速，為新經濟引發龐大機遇。通過不斷努力拓展，數碼港成功地擴充國際夥伴及合作網絡至日本、南韓、東盟地區、澳洲、歐洲、大灣區和其他中國內地的科技樞紐。我們與泰國InnoSpace和日本瑞穗金融集團簽訂了合作備忘錄，並成功在這兩個重要

investment and exhibition opportunities in these two important markets.

We have been tirelessly promoting Hong Kong's talent to the global marketplace. During the year, we continued our outreach efforts and joined delegations to New York and Los Angeles. We also visited Ireland, Israel, Dubai and the UAE, and Waterloo, Canada. During these business development trips, we showcased Hong Kong's fantastic start-ups and promoted Hong Kong's strategic advantages as the prime gateway for overseas talent and investors to enter the Mainland China and Southeast Asia

海外市場促成商貿配對、共同投資及商業展覽機會。

數碼港一直竭力向環球市場推廣香港人才。年內，我們繼續加強與海外聯繫的工作，參與出訪紐約和洛杉磯的商務代表團。我們亦外訪愛爾蘭、以色列、杜拜、阿聯酋、以及加拿大滑鐵盧，除展示本港出色的初創企業，更積極推廣香港的各種優勢，包括作為海外

markets, to seize the new opportunities in the GBA and Belt and Road markets, and to take advantage of Hong Kong's perennial business-and-investment-friendly environment.

Amidst the current economic difficulties brought by the COVID-19 epidemic, I believe Hong Kong will continue to go from strength to strength in the years ahead, and the Cyberport team stands ready to continue providing an effective hub and springboard to success for both local and international talents, and contributing to the long-term development of I&T in Hong Kong.

人才和投資者進入中國內地和東南亞市場的主要門戶、把握大灣區和一帶一路市場的發展機遇，以及香港的營商及投資友善環境等。

在新型冠狀病毒疫情帶來的經濟逆境下，我相信香港來年仍將繼往開來，欣欣向榮，而數碼港亦準備就緒，成為本地和國際人才的基地和跳板，支援本港創新及科技行業的長遠發展。

