

TALENT CULTIVATION AND DEVELOPMENT

人才培养与发展



Talent cannot exist without assistance, guidance, and concrete action. Cyberport has remained steadfast in providing vital support to innovative talent and entrepreneurs, helping them seize new opportunities in the rapidly expanding global I&T landscape. When we put this philosophy into action, the results are fruitful, assisting numerous numbers of dreamers in realising their entrepreneurial ambitions.

Upon the recommendation of the HKSAR Government, Cyberport was acknowledged as "State-level Scientific and Technological Enterprise Incubator" by the Ministry of Science and Technology (MOST) in 2020, recognising our continuous efforts in cultivating I&T and entrepreneurship talent to assist our country in building world-leading talent and innovation hubs.



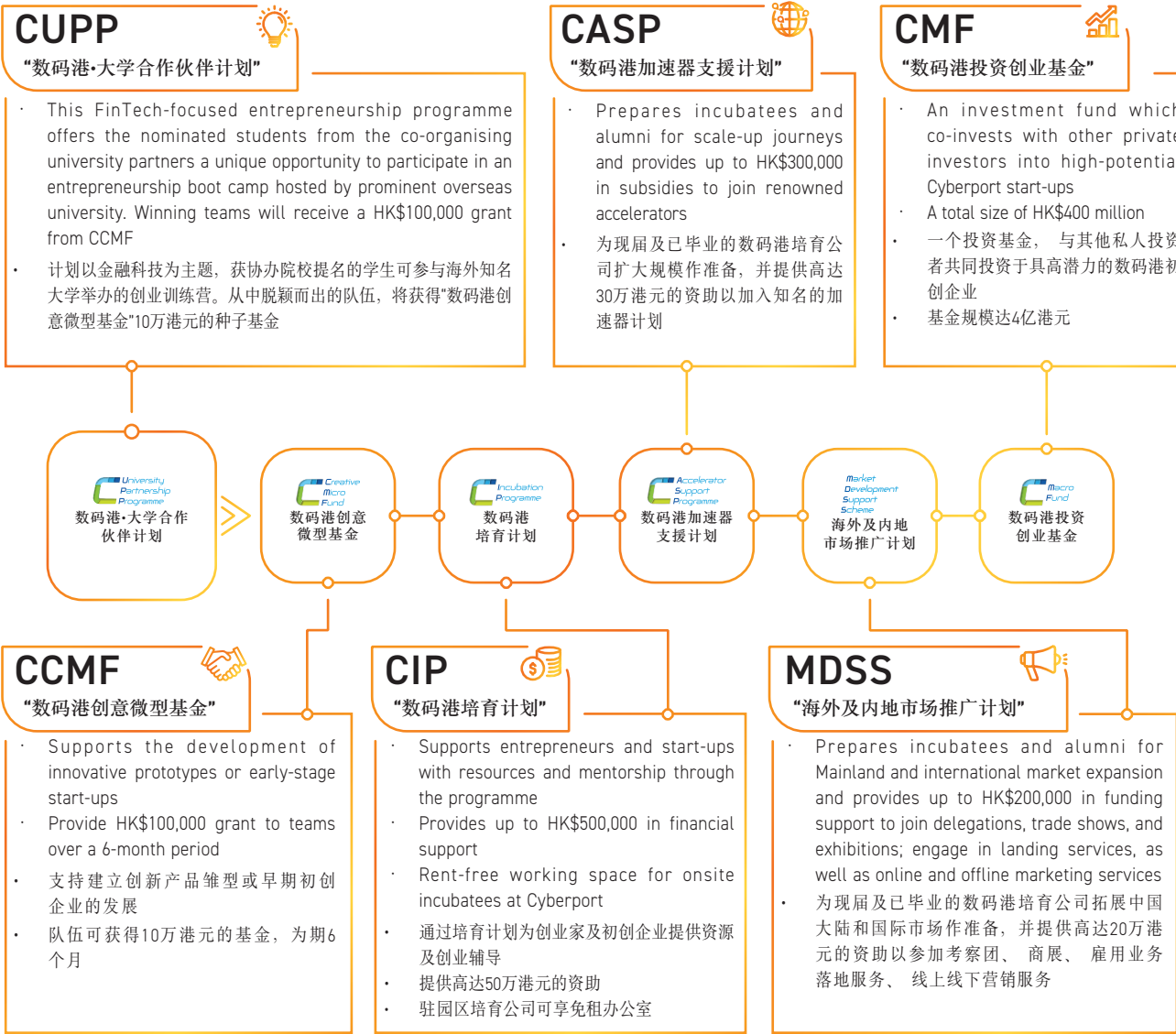
To celebrate Cyberport's recognition as a "State-level Scientific and Technological Enterprise Incubator" by the Ministry of Science and Technology (MOST) and the plaque unveiling ceremony, Cyberport invited community members to share the outstanding achievements. 为庆祝数码港获国家科学技术部(科技部)认可为"国家级科技企业孵化器"及举行揭牌仪式, 数码港邀请数码港社群企业出席庆祝活动, 共享卓越成就。

互助、指引和笃行造就人才。数码港一直坚持为创新人才及企业家提供重要支援, 协助其在全球迅速扩展的创科格局中把握新机遇。我们将这理念付诸行动, 并已取得丰硕成果, 帮助无数追梦者实现创业抱负。

数码港在香港特区政府的推荐下, 于2020年获得国家科学技术部(科技部)认可为"国家级科技企业孵化器", 对数码港培育创新创业人才的努力予以肯定, 协力国家建设人才中心和创新高地。

Entrepreneurial Journey with Cyberport

与数码港同行创业路



We have been meeting demand for I&T skills, internships, career opportunities, and the latest industry knowledge. In parallel, we also amplified our talent cultivation efforts, in alignment with the government's strategies, tailoring programmes for students, youth, and professionals to foster a resilient and future-ready workforce for Hong Kong.

Flagship Programmes Offer Robust Foundations

The **Cyberport Creative Micro Fund (CCMF)** continued to attract eager innovators seeking support in turning their ideas into prototypes. In 2022/23, **CCMF Professional Programme** admitted 57 projects, while the **Hong Kong Young Entrepreneur Programme (HK YEP)** and the **Greater Bay Area Young Entrepreneurship Programme (GBA YEP)** took in 41. Grantees received seed funding as well as training, mentorship, business advice, and access to a supportive network of alumni. GBA YEP grantees had the chance to collaborate on innovative projects with peers in Macau and Guangdong, which was a worthy opportunity to broaden horizons, and gain new experience.

The **Cyberport Incubation Programme (CIP)** has remained popular with innovative entrepreneurs looking to take their burgeoning ventures to new heights, aided by Cyberport's advanced incubation and holistic entrepreneurial support. In 2022/23, the programme admitted 129 start-ups, including 27 that advanced from **CCMF**, and saw the graduation of 109 companies. **CIP** has thus remained a strong supporting force to build an ever-growing tech ecosystem.

我们致力满足创科技能、实习机会、就业机会及最新行业知识的需求。与此同时, 我们亦配合政府策略, 加大人才培育力度, 制定为学生、青年及专业人士而设的计划, 为香港培养韧性十足、面向未来的人才。

旗舰计划奠定坚实基础

“数码港创意微型基金”不断吸引渴望将构思转化为技术原型并寻求支援的创新者。于2022/23年度, “数码港创意微型基金－专业计划”录取57个项目, 而“香港青年创业计划”及“大湾区青年创业计划”则吸纳41个项目。受资助者已获得种子基金、培训、导师指导、商业建议等多项支援, 并与毕业生支援网络建立联系。“大湾区青年创业计划”的受资助者有机会与澳门及广东的专才合作开展创新项目, 实属开拓视野、累积新经验的良机。

在数码港先进培育及全面创业支援下, “数码港培育计划”一直深受创新企业家欢迎, 把迅速发展的初创企业推向新高度。于2022/23年度, 该计划共录取129间初创企业, 包括27间为“数码港创意微型基金”的晋级企业, 并有109间公司顺利毕业。因此, 在我们建立不断发展壮大的科技生态圈的过程中, “数码港培育计划”始终是强大的支援力量。



The Transformative Power of Incubation

Cyberport's incubatees have consistently added vitality to key clusters, and many of them have successfully secured international investment, market success, and industry recognition. Cyberport incubatee, StashAway specialising in digital wealth management, raised over HK\$98 million (US\$12.67 million) in Series D+ funding. Another incubatee focused on cybersecurity innovation, Blackpanda raised over HK\$116 million (US\$15 million) in Series A funding co-led by Primavera Venture Partners and Gaw Capital Partners, to advance cybersecurity offerings especially in digital forensics and incident response. Gusto Collective, BrandTech incubatee, raised over HK\$85 million (US\$11 million) in its Seed Plus funding led by Animoca Brands and Gaw Capital Partners to support growth in Web3, metaverse and product development.

培育初创的革新力量

数码港培育的企业一直为各关键科技范畴注入动力, 其中许多培育企业成功获得国际投资、成功推出市场及获得业界认同。数码港培育企业StashAway专注于数码资产管理, 成功筹集超过9,800万港元(1,267万美元) D+轮融资。另一家专注于网络安全创新的培育企业Blackpanda, 通过Primavera Venture Partners和基汇资本的共同领投, 完成超过1.16亿港元(1,500万美元) A轮融资, 以提升网络安全服务, 尤其是数码法证和事故应变方面。数码港培育企业－品牌科技公司Gusto Collective完成由Animoca Brands和基汇资本领投、超过8,500万港元(1,100万美元)的种子轮融资, 以推进Web3、元宇宙发展及产品开发。

As travel restrictions eased, start-ups which are nearly mature resumed their participation in international accelerator programmes to catalyse their growth and gain a competitive advantage in international markets. Through the **Cyberport Accelerator Support Programme (CASP)**, community companies joined 40 accelerator programmes, a record number, with the programme providing HK\$2.38 million in funding support.

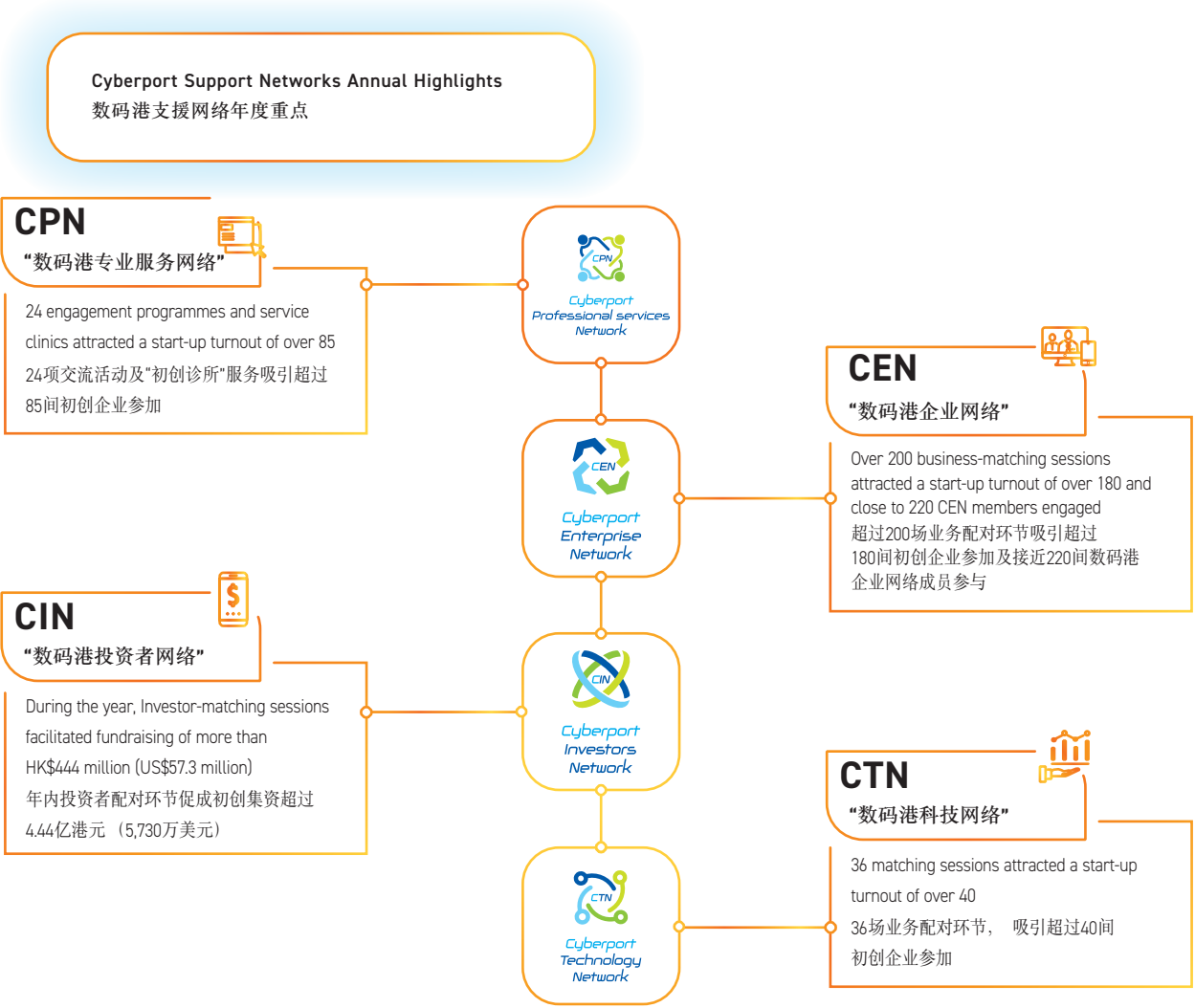
Support Networks Enrich Entrepreneurial Ecosystem

Cyberport establishes strategic partnership networks to holistically support start-ups' growth journeys. **Cyberport Enterprise Network (CEN)** with over 110 member corporates and organisations, proactively connect high-potential start-ups with large enterprises in Hong Kong and the Mainland to promote technology adoption and achieve beneficial collaboration, with the aim of driving digital transformation across industries and trades to enhance operational efficiency and maximise business value. **Cyberport Investors Network (CIN)** engages over 170 investors worldwide consisting of leading venture capitalists, angel investors, private equity funds, family offices, GBA investment entities and more to enhance fundraising and deal-making capabilities of Cyberport start-ups. CIN-related projects raised more than HK\$444 million (US\$57.3 million) in 2022/23. **Cyberport Technology Network (CTN)** connect Cyberport start-ups to global leading technology companies to enhance start-ups' solutions with forefront technology support and accelerate product development with comprehensive technical training and preferential offers such as free cloud service credits from **CTN**. **Cyberport Professional Services Network (CPN)** with over 40 international professional services and consultancy firms offer comprehensive advice, on aspects including corporate finance, corporate services and compliance, finance and taxation, human capital, legal advice, market development consulting, marketing and branding services, organisational design and technical consulting.

随着旅游限制放宽，日趋成熟的初创企业重回国际加速器计划，旨在促进自身发展以及在国际市场上取得竞争优势。透过“**数码港加速器支援计划**”，社群企业加入40个加速器计划，创下历史新高，并获计划提供238万港元资金支援。

支援网络完善创业生态系统

数码港亦建立了不同的合作伙伴网络以全面支持初创企业的发展。“**数码港企业网络**”汇聚超过110间成员企业及机构，致力为有高潜力的初创企业连系香港及内地大型企业，以推动创新科技应用，实现互惠共赢的合作，从而推动各行各业的数码转型，提升营运效率，扩大商业价值。“**数码港投资者网络**”云集超过170个环球投资单位，包括知名的创业投资者、天使投资者、私募基金、家族办公室、大湾区投资单位等，提升数码港初创企业的融资和引资能力。于2022/2023年度网络促成的投资项目筹得超过4.44亿港元(5,730万美元)。“**数码港科技网络**”旨在连系全球领先的科技企业 and 数码港初创企业，透过前沿技术支援，提升初创企业的产品，并通过“**数码港科技网络**”提供的全面技术培训、优惠待遇（如免费云服务信用额）等支援，加快产品开发。“**数码港专业服务网络**”集合超过40间国际专业服务顾问公司，提供全面的建议，包括企业财务、企业服务与合规、财务与税务、人力资源、法律意见、市场发展咨询、营销与品牌服务、企业架构和科技顾问服务。





The "HKU-Cyberport Leading FinTech Ventures" programme, co-organised by Cyberport Academy and HKU Business School, offers training deep-diving into financial and technological considerations of FinTech initiatives, equipping participants with in-depth knowledge and skills at the intersection of technology, financial services and entrepreneurship.

数码港学院与香港大学经管学院合办的“金融科技创业课程”为学员提供深度涵盖金融及科技两大元素各自专业领域的进阶培训，让他们在科技、金融服务及创业规划方面有更深入的了解，并装备相关技能。

Training workshops were organised for I&T practitioners and community companies to help them stay ahead of I&T developments and on top of industry best practices. In 2022/23, nine sessions on finance for tech founders, angel investment, intellectual property, cybersecurity, and other topics were organised, as well as an HKU MBA Entrepreneurial Incubation Lab.

我们为创科从业员及社群企业举办培训研讨会，助力他们在创科发展上保持领先地位及了解行业最佳实践。于2022/23年度，已举办九场研讨会，内容涵盖技术创办人融资、天使投资、知识产权、网络安全及其他主题，并开设香港大学MBA创业孵化实验室课程。



Fred Ngan 顏耀輝
Co-founder and Co-CEO of Bowtie
保泰人寿联合创始人兼联合行政总裁

Cyberport Incubated Company - Bowtie

数码港培育企业 - 保泰人寿



- ☆ - Hong Kong's first licensed virtual insurer with a vision to bridge the health protection gap and transform the way people access insurance and healthcare in Asia
香港首间虚拟保险公司，致力于填补健康保障缺口以及改变亚洲人民获取医疗保障的方式
- ☆ - Raised more than HK\$680 million from Sun Life Financial, Mitsui & Co, and other leading international investors, and provides over HK\$60 billion in insured value to families
获香港永明金融有限公司、三井物产及多间国际投资者支持，至今完成金额超过6.8亿港元的融资，并为各家各户提供超过600亿港元的保障额
- ☆ - An alumnus of the Cyberport Incubation Programme
“数码港培育计划”已毕业的培育公司

From the Founder:

创办人表示：

"We sincerely appreciate the invaluable support Cyberport has extended to Bowtie throughout its journey in disrupting the insurance industry. Building a network of reliable business relationships is one of the challenges faced by start-ups. Thanks to Cyberport's vibrant ecosystem and diverse start-up community, Bowtie has had the opportunity to showcase our purpose and insurance solutions alongside other trailblazing start-ups, fostering a positive environment for learning and collaboration."

"我们衷心感谢数码港对保泰人寿颠覆保险业旅程上的支持。建立可靠的商业关系网络是初创企业面临的挑战之一，有赖数码港充满活力的生态圈以及多元化的初创社群，我们得以展示自己的理念，并与其他初创企业一同展示保险方案，营造积极的学习和合作环境。"

Enlarging the Talent Pool and Boosting Career Opportunities

The Hong Kong I&T Development Blueprint identified "enlarging the I&T talent pool to create a strong impetus for growth" as one of four broad development directions to help transform Hong Kong into an international talent hub. Aside from providing training and internship, Cyberport continued actively connecting inspired talent and industry opportunities.

In 2022/23, Cyberport was again commissioned by the Financial Services and the Treasury Bureau (FSTB) to administer a new round of the **FinTech Anti-epidemic Scheme for Talent Development (FAST)** to incentivise job creation in the FinTech sector, encourage talent development, and strengthen the ecosystem. More than 160 applications were approved, and over 130 newly created jobs were filled. The scheme successfully bolstered and enlarged the FinTech workforce even during the pandemic. Since 2020, the scheme has approved more than 980 applications from start-ups and FinTech enterprises, assisting in the filling of 830 newly created jobs.

Through the annual **Cyberport Career Fair**, we continued to connect jobseekers with job and internship opportunities at community companies. The 2023 edition – under the theme "Kickstart Your Tech Career" – was held in a hybrid format. It featured nearly 1,500 I&T vacancies from over 180 companies and start-ups, including those involved in Web3, blockchain, NFT, STEAM education, digital art, and other popular fields. Internships were also available for graduates seeking a career in I&T, but lacking in experience. We also organised more than 50 career-sharing sessions, recruitment seminars, and CV clinic consultations to help jobseekers understand recruitment trends; and provided online services including AI interview analysis and career development resources. Cyberport's integrated recruitment platform, **iTalent** allows jobseekers and employers to communicate directly via messages and video calls. With I&T careers gaining popularity, the event attracted more than 30,000 page views, increasing by 50% compared to 2022.

壮大人才库，增加就业机会

香港创科发展蓝图把“壮大创科人才库，增强发展动能”列为四大发展方向之一，以助力香港转型为国际人才中心。除提供培训及实习机会外，数码港亦继续积极为卓越人才及业界机遇搭建桥梁。

于2022/23年度，数码港再获财经事务及库务局委聘，管理新一轮次的“**抗疫基金金融科技人才计划**”，以激励金融科技行业创造就业机会、鼓励人才发展，以及强化生态系统建设。该计划合共批准逾160份申请，并填补逾130个新增职位。即使在疫情期间，该计划亦成功加强及壮大金融科技人才。自2020年以来，该计划已批准逾980份初创企业及金融科技企业的申请，协助填补830个新设职位。

透过一年一度的“**数码港互动招聘博览**”，我们继续为求职者与社群企业联系工作及实习机会。2023年招聘会Kickstart Your Tech Career（开展您的科技职业生涯）为主题，以混合形式举行。逾180间公司及初创企业提供近1,500个创科职位，包括Web3、区块链、NFT、STEAM教育、数码艺术及其他热门领域。此外，特设专门实习机会予有志投身创科界但未有相关经验的毕业生。我们亦举办50多场职业分享会、招聘讲座及履历咨询服务，协助求职者了解招聘趋势，并提供AI面试分析及职业发展资源等线上服务。数码港的综合招聘平台“**iTalent**”让求职人士与雇主可透过短讯及视像通话直接沟通。随着创科职业越来越普及，该平台吸引超过30,000人次的浏览量，较2022年增长50%。



The opening ceremony of Cyberport Career Fair 2023
“数码港互动招聘博览2023”启动礼

Cyberport Career Fair 2023 attracted more than 150 enterprises with 1,500 I&T job opportunities.
“数码港互动招聘博览2023”，汇聚超过150间企业，提供1,500个创科相关职位。



To inspire students to join the FinTech industry, the Cyberport Academy collaborated with the HKU Business School and the Chartered Institute of Management Accountants to organise the **Venture into Future Career 2022-2023**. It provided 50 undergraduate students with training workshops, one-on-one career advice and coaching, along with opportunities to connect with CEOs, CFOs, and seasoned industry leaders for first-hand industry knowledge and participate in internships.

Building I&T Pathways for Young Talents

The number of young people joining the I&T industry has continued to grow, boding well for the I&T industry. Cyberport continued to organise experiential and capacity-enhancing programmes, attracting Hong Kong's youth to the I&T industry while also cultivating the local I&T talent pool. This is consistent with the government's drive to engage youth in innovation and entrepreneurship, as emphasised in the Youth Development Blueprint and the Policy Address.

Following the successful first edition of the **Youth Start-up Internship Programme (YSIP)**, Cyberport and the Home and Youth Affairs Bureau swiftly expanded the programme to accommodate an increasing number of local students seeking I&T internship opportunities. The second edition offered 100 three-to-six-month internship positions at Cyberport start-ups, covering technology, design, and business development; with a four-day visit to I&T start-ups, incubation hubs and state-level technological enterprises in the GBA. YSIP 2023 attracted proposals from 163 start-ups involving a total of 368 internship positions. Since the programme's launch in 2021, there have been nearly 10,000 applications from enthusiastic students. In addition to introducing young people to the dynamic and rewarding world of I&T, **YSIP** enabled start-ups to discover young talent with potential to join their workforce.

Being one of the industry convenors of the **JC PROcruit C programme**, which was created and funded by The Hong Kong Jockey Club Charities Trust, Cyberport coordinated with around 100 start-ups to facilitate first-time-job-seekers from different academic backgrounds to pursue their career development in the I&T industry by offering them one-year traineeship opportunities in caring professions. A total of over 100 trainees joined the two different cohorts with the Cyberport's community companies, and commenced their traineeship in March and July 2023 respectively.



The Youth Start-up Internship Programme launched in collaboration between Cyberport and the Home and Youth Affairs Bureau has successfully received nearly 10,000 applications since 2021. 自2021年以来，数码港与民政及青年事务局合作推出的青年初创实习计划已收到近10,000份申请。

为激励学生投身金融科技业，数码港学院与香港大学经管学院及英国特许管理会计师公会合作，举办“**创业未来职业2022-2023**”，为50名本科生提供培训工作坊、一对一职业建议及指导，并提供机会与行政总裁、首席财务官及资深行业领袖联系，以获取第一手行业知识及参与实习。

为青年人才开启创科职业道路

越来越多的年轻人投身创科行业，创科行业前景光明。数码港继续为香港青年举办体验及提升能力的计划，吸引青年投身创科行业，同时培育本地创科人才库。这与政府在“青年发展蓝图”及“施政报告”中强调让更多青年投身创新创业的意向不谋而合。

数码港与民政及青年事务局继成功举办首届“**青年初创实习计划**”后，迅速扩展计划，以满足本地学生寻求创科实习机会的需求。第二轮计划提供100个在数码港初创企业实习的职位，为期三至六个月，涵盖科技、设计及业务发展；同时安排为期四天的大湾区创科初创企业、孵化中心和国家级科技企业参观。2023年青年初创实习计划吸引163间初创企业参与，合共创造368个实习岗位。自2021年推出计划以来，近万名热心学生踊跃申请参加。除向年轻人推介充满活力、学有所用的创科世界外，“**青年初创实习计划**”让初创企业发掘具有潜力的青年人才，为员工队伍吸纳新血。

数码港透过担任由香港赛马会慈善信托基金策动及捐助的“**赛马会专业创未来计划**”行业统筹之一，协调约100家初创企业为首次求职者、有志投身创科业界及来自不同学术背景的青年人才提供专业有心的工作职位，让他们展开为期一年的全职见习工作。逾百名见习生加入数码港社群公司，两期的见习生已分别于2023年3月及7月展开见习。

Mentoring Talent Raises I&T to New Heights

Cyberport continued to nurture young talent by assisting them to develop I&T competencies. In 2022/23, Cyberport collaborated with the STEM+E Consortium and HKSTP again to organise the **STEM+E 2022** competition, fostering secondary school students' creativity, problem-solving skills, and STEAM capabilities. More than 400 students from over 80 secondary schools proposed innovative solutions, along with business proposals, to address social concerns. These included “Waste Reduction and Management” and “Health and Well-being”, all aided by existing technologies from 14 Cyberport and HKSTP start-ups. Through this initiative, students not only learnt about innovative technologies and their practical applications, but also developed an entrepreneurial mindset to transform creative ideas into marketable products.



The **STEM+E Competition 2022** spans over three months. Under the guidance of start-ups from Cyberport and HKSTP as well as business leaders, the students formed into groups to design technology-driven business plans that address specific social issues. “**STEM+E 比赛2022**”为期三个月，在数码港及科技园的初创公司及商界领袖指导下，学生队伍就特定的社会问题设计科技商业计划。

Moving Forward to Even More Success

I&T is an increasingly pivotal economic driver for Hong Kong, and Cyberport remains committed to the comprehensive development of the city's I&T entrepreneurs and talent pipeline. HKSAR Government has allocated funding of HK\$265 million to Cyberport to launch the **Cyberport Incubation Programme for Smart Living Start-ups**, which aims to nurture start-ups to develop smart living solutions that are closely related to our daily lives, thus promoting Hong Kong as a smart city.

We will continue to bolster our efforts by nurturing start-ups, inspiring students, empowering I&T practitioners, upskilling professionals, and enhancing public understanding of I&T, while fostering an environment conducive to dynamic innovation and entrepreneurship. We aim to position the city for sustainable progress in this new dynamic era.

We will also persist in our efforts to complement and support government and national initiatives for cultivating I&T talent, aligning our efforts with strategies outlined in the Policy Address, the I&T Development Blueprint, and the 14th Five-Year Plan, and strengthen Hong Kong's standing and continued growth as an international I&T hub. With our concerted efforts, Cyberport stands to deliver more success cases, support young people in their career goals, amplify Hong Kong's potential in I&T, in addition to acting as a State-level Scientific and Technological Enterprise Incubator.

人才指导将创科推向新高度

数码港持续培育青年人才，协助他们发展创科能力。于2022/23年度，数码港与STEM+E Consortium及香港科技园再度合办“**STEM+E 比赛2022**”，培养中学生的创新思维、解难能力及STEAM能力。来自80多所中学逾400名学生针对社会关注问题，提出创新解决方案及商业计划书，其中“减废及废物管理”以及“身心健康”等议题便全部采用来自14间数码港及香港科技园初创企业的现有技术。透过该举措，学生不但见识到创新科技及其实际应用，亦培养他们将创意转化为适销产品的创业思维。

放眼未来 推动创科经济

作为香港的经济驱动力，创科对香港而言日益重要，数码港一直致力全面发展香港的创新创业及人才。数码港获香港特区政府拨款2.65亿港元推行“**数码港智慧生活初创培育计划**”，计划旨在培育初创企业研发与市民日常生活息息相关的智慧生活应用方案，推动香港的智慧城市发展。

我们将继续加大力度，培育初创企业、激发学生的灵感、赋能创科从业员、提升专业人员的技能，以及提升公众对创科的了解，同时营造有利于创新创业的环境。我们力求在此充满活力的新时代，助力香港缔造可持续的成就。

我们亦会贯彻“施政报告”、“创科发展蓝图”以及“十四五”规划，致力补足并支持政府及国家培育创科人才的措施，加强香港作为国际创科中心的地位及持续发展。透过共同努力，数码港除履行国家级科技企业孵化器的职责外，还将继续创造更多成功案例，支持年青人实现其职业目标，充分发挥香港在创科界的潜力。



INDUSTRY DEVELOPMENT
产业发展

The world is undergoing a digital transformation, and driving this revolution is I&T, which is creating a strong impetus for sustainable growth. We are vanguard of change – now is the time to strike while the iron is hot, leveraging the opportunities community companies have in front of them to develop innovations that meet the zeitgeist of our times.

To achieve these noble goals, Cyberport redoubled efforts in 2022/23 to provide robust support to foster I&T industry growth, and connect our companies to opportunities worldwide. We have been proactive in developing new initiatives to assist Hong Kong to capitalise on emerging opportunities, particularly in Web3, and relevant technologies.

Digital Economy Summit to Lead a Smart Future

To promote Smart Living, we relaunched with the HKSAR Government the signature **Digital Economy Summit** (DES) (formerly the Internet Economy Summit (IES)), with an "Emerging with Resilience: Fostering a Smarter Future" theme. The hybrid forum featured more than 100 influential leaders from technology, business, academia, and government. The speakers shared thought-provoking insights, successful use cases, and actionable ideas across eight thematic forums. At the Experience Zone and virtual platform, community companies also showcased solutions spanning smart economy, Smart Living, new industrialisation, and smart mobility. Continuing its legacy as Asia's leading I&T event, the event drew an unprecedented attendance of more than 4,000 participants from 40 countries and regions, logging over 300,000 views, engaging a record number of sponsors and supporting partners, and nearly tripling media coverage received in 2019, when the summit was last held.



创新科技正推动数码转型成为世界主流，为可持续增长注入强大动力。作为变革先驱者，社群企业应把握良机，开发符合时代潮流的创新产品。

为达致该等崇高的目标，数码港于2022/23年度加倍努力，为促进创新科技行业发展提供强大的支援，并为社群企业网罗世界各地的商机。我们一直致力于积极制订新措施，协助香港把握新兴机遇，着力推动Web3及相关技术的发展。

数字经济峰会引领智慧未来

为促进智慧生活，我们与香港特区政府重启标志性活动“数字经济峰会”（前称互联网经济峰会），以“蜕变前行 共创智能未来”为主题。是次峰会以混合模式举办，100多位来自科技、商业、学术及政府界别的精英领袖参与其中。演讲者在八场专题论坛上分享发人深省的见解、成功的使用案例及可行的理念。于体验专区及虚拟平台上，社群企业亦展示涵盖智慧经济、智慧生活、新型工业化及智慧出行的解决方案。作为亚洲首屈一指的创新科技盛会，活动吸引来自40个国家和地区逾4,000位参与者，达到前所未有的盛况，观看人次超过30万，赞助商及支持合作伙伴的数量亦创下新高，媒体报道量几乎是上届峰会（2019年）的三倍。

Asia's flagship innovation and technology event **Digital Economy Summit 2023**, which was jointly organised by the HKSAR Government and Cyberport, held at the Hong Kong Convention and Exhibition Centre, and HKSAR Chief Executive John Lee, Financial Secretary Paul Chan and other key officials attended. An experience zone was set up to demonstrate the latest technology solutions from Cyberport community start-ups, partners, and more, to allow participants to have an opportunity to experience technology solutions first-hand.

由香港特区政府和数码港合办的亚洲创新科技旗舰盛事“2023数字经济峰会”，于香港会议展览中心举行，获香港特区行政长官李家超、财政司司长陈茂波等主要官员出席。会场设有体验专区，展示来自数码港社群初创、合作伙伴及其他公司的最新科技方案，让峰会参与者有机会亲身体验各种最新科技。



A Robust Network and World-leading Professional Services

The **Cyberport Professional Services Network (CPN)** and **Cyberport Technology Network (CTN)** have gone from strength to strength, providing critical business development and technological support to community companies. This year, we added nine new partners to the **CPN**, bringing the total of full-service and specialised consultancy firms to 43, including Baker & McKenzie, Deloitte China, Ernst & Young, Grant Thornton Hong Kong, KPMG, and PwC.

This broadens the scope of professional services available to community companies at competitive rates, and offers our companies access to the insights of more **CPN** partners. In 2022/23, **CPN** members hosted 11 programmes and 13 services clinics, facilitating 85 community companies to improve their business strategies and expand their networks. Companies gained valuable knowledge and skills in a variety of business areas, including business valuation, corporate financing, tax and legal risks, intellectual property (IP), environmental, social and governance (ESG), and digital marketing in the Greater Bay Area (GBA).

We are seeing a growing demand for GBA opportunities, a chance for Cyberport and PwC Hong Kong to co-organise the **Road to GBA Start-up Programme 2.0**, assisting FinTech and green finance start-ups to land in the GBA. The CPN Circle, an online knowledge-sharing platform developed by Cyberport Company Link, also continued to connect community companies with professional experts in real-time.



The Genesis of Success is in Connection

The **Cyberport Technology Network (CTN)** carried on its proud mission to empower start-ups with the frontier technologies tools, and services of leading tech corporations. We conducted 36 business matching sessions between **CTN** members and start-ups, while events were also held for community companies to stay on top of the latest technological developments and discover opportunities. We partnered with **Cyberport Technology Network (CTN)** member Check Point Software Technologies Ltd., an Israeli multinational cybersecurity company, to launch the **"Secure by Innovation"** programme, which is seeing more than 20 start-ups raise their cybersecurity awareness, strengthen enterprise cybersecurity solutions, and meet global security standards. The programme also featured a digital solutions competition, **Secure by Innovation Competition** to nurture talent and enhance Hong Kong's competitiveness in the cybersecurity field. On the other hand, through GS1 Hong Kong, more than 20 companies learnt about leading data standards and technologies prevalent in trade finance and smart operations, inspiring them to harness the power of data intelligence.

Keeping with this theme, the **"Igniting Startups & FinTechs Program"** arranged by Cyberport Academy and Google Hong Kong provided infrastructure, computing resources, and upskilling support to 140 start-ups. The programme also provided 36 companies with Google Cloud credits worth HK\$39.17 million to help them with innovation, business scaling, and growth. Furthermore, the Cyberport Academy and Grow with Google launched the **"Start-up Cluster Training Series"**, which featured four sessions demonstrating Google's resources for innovating and improving business efficiency.

强大的网络及世界领先的专业服务

"数码港专业服务网络"及"数码港科技网络"不断壮大，为社群企业提供重要的业务发展及技术支持。今年，我们新增九个"数码港专业服务网络"合作伙伴，提供全方位服务及专业顾问的公司总数达到43间，包括贝克·麦坚时律师事务所、德勤中国、安永、致同（香港）会计师事务所、毕马威及罗兵咸永道。

此举扩大了社群企业能以具竞争力的价格获得的专业服务范畴，亦令社群企业能够获得更多"数码港专业服务网络"合作伙伴的真知灼见。于2022/23年度，网络成员举办11场活动及13次"初创诊所"服务，助力85间社群企业改善业务策略并扩大网络。社群企业在大湾区多个商业领域获得宝贵的知识和技能，包括业务估值、企业融资、税务及法律风险、知识产权、环境、社会及管治 (ESG) 及数码营销。

大湾区的机遇需求日益增加，借此契机，数码港与罗兵咸永道香港合办"走进湾区创业计划2.0"，助力金融科技及绿色金融初创企业落户大湾区。此外，数码港企业Link开发的线上知识分享平台CPN Circle亦继续协助社群企业实时联系专家。

Cecilia Yau, PwC Mainland China and Hong Kong Media Leader, says, "Cyberport and PwC Hong Kong have always been committed to promoting start-up development. Therefore, we are delighted to join hands with Cyberport to organise 'Road to GBA Start-up Programme 2.0' to help Hong Kong start-ups entrepreneurs expand their cross-border business."

罗兵咸永道内地及香港媒体行业主管合伙人邱丽婷表示，"数码港与罗兵咸永道香港一直致力推广"初创发展，因此我们很高兴能够与数码港携手举办"走进湾区创业计划 2.0"，帮助香港初创企业家拓展跨境业务。"

成功源于联系

"数码港科技网络"肩负光荣使命，利用领先科技企业的前沿技术、工具及服务，为初创企业赋能。我们为"数码港科技网络"成员及初创企业举办36场业务配对活动，亦为社群企业举办各种活动，令他们了解最新的技术发展，发现商机。我们与"数码港科技网络"成员、以色列跨国网络安全公司Check Point Software Technologies Ltd.携手推出"网络安全创新计划"，助力逾20间初创企业提高网络安全意识，强化企业网络安全解决方案，并达到全球安全标准。该计划亦设数码解决方案比赛—"网络安全创新比赛"，培育相关领域人才，提高香港在网络安全领域的竞争力。另一方面，透过香港货品编码协会，逾20间公司得以了解贸易融资及智慧运营领域的领先数据标准及技术，激发他们探求数据智慧的力量。

为配合该主题，数码港学院与Google香港携手推出"初创与金融科技燃亮计划"，为140间初创企业提供基础设施、运算资源及技术提升支援。该计划亦为36间公司提供价值3,917万港元的Google Cloud使用额，帮助他们进行创新、扩大业务及实现增长。此外，数码港学院与Grow with Google推出"初创数码技能培训系列"，分四场课程展示如何透过Google的资源推行业务创新及提升业务效率。



The winners of **Secure by Innovation Competition** under Fin Tech and Non-Fin Tech categories earn the valuable opportunity to exchange I&T experiences in Israel, with Mr Amir Lat, Consul General of the State of Israel in Hong Kong SAR and Macao SAR, presented the trophies to the winners. 胜出"网络安全创新比赛""金融科技"及"非金融科技"组别的初创企业获得前往以色列交流创科技术的宝贵机会，并由以色列驻香港及澳门总领事蓝天铭颁发奖项。



Argon Ho, Managing Director of Check Point Software Technologies Limited (Greater China) says that Check Point hopes to advance the different start-up solutions to achieve a globalised security standard, to ensure the most comprehensive protection for companies through collaboration with Cyberport. Check Point 大中华区董事总经理何伟国表示，Check Point 希望通过与数码港的合作，推动不同初创企业研发世界级安全标准的解决方案，确保为企业提供最全面的保护。

In response to the emergence of virtual assets and central bank digital currency (CBDC), Cyberport collaborated with R3, a **CTN** partner, and Hang Seng Bank, a **Cyberport Enterprise Network** partner, to host **R3 Digital Currency Summit**. The event gathered financial industry leaders, local and international authorities, banks, business consultancies, and community companies to discuss the latest digital currency trends and how financial institutions can capitalise on CBDC opportunities. **CTN** also enabled five more community companies to take advantage of the **Subsidy Scheme for Encouraging Early Deployment of 5G** of the Office of the Communications Authority, bringing the total cases approved to 43.



Financial Innovations Uplifts Industry Development

Cyberport's FinTech cluster continued to spearhead Hong Kong's financial innovation in 2022/23. The 406 companies in the community contributed a plethora of practical solutions to empower businesses while offering trailblazing innovations to unlock new horizons, such as virtual assets, green finance, ESG, and Web3. We also worked with the FinTech community to develop talent for the I&T and financial sectors, elevating Hong Kong's FinTech prowess and solidifying its position as a forward-thinking international financial hub.

为应对虚拟资产及央行数码货币的出现，数码港联合"数码港科技网络"合作伙伴R3以及"数码港企业网络"伙伴恒生银行合办"**R3数码货币峰会**"。金融业领袖、本地及国际监管机构、银行、商业咨询顾问及社群企业齐聚一堂，共同探讨数码货币的最新趋势，以及金融机构如何把握央行数码货币的机遇。"数码港科技网络"亦新增五间社群企业获批通讯事务管理局办公室的"**鼓励及早使用5G技术资助计划**"，获批的个案总数达43个。

To help companies and start-ups seize business opportunities offered by Central Bank Digital CBDC through blockchain, Cyberport, in collaboration with the enterprise technology and services firm R3 co-organised **"R3 Digital Currency Summit"**, with the support of Hang Seng Bank. 为协助企业及初创企业通过区块链把握央行数码货币的机遇，数码港与企业科技及服务公司 R3 在恒生银行支持下举办"**R3数码货币峰会**"。

金融创新提升产业发展

于2022/23年度，数码港的金融科技集群继续引领香港的金融创新发展。406间社群企业贡献大量实用解决方案为企业赋能，同时以开拓性思维另辟新天地，例如虚拟资产、绿色金融、ESG及Web3。我们亦与金融科技社群合作，为创新科技及金融业培训人才，提升香港的金融科技实力，巩固香港作为具前瞻性视野的国际金融中心的地位。

Cyberport's holistic support to the FinTech ecosystem accelerated the sector's growth and impact. Following the success of the inaugural **FinTech Proof-of-Concept Subsidy Scheme** (PoC) in 2021, the Financial Services and the Treasury Bureau commissioned us to administer a new round of the programme, encouraging more financial institutions to partner with FinTech start-ups and companies and conduct proof-of-concept projects. PoC 2022 increased the subsidy amount to HK\$150,000 – HK\$400,000 maximum per project. It also broadened eligibility to include research institutions and allowed for greater flexibility in the number of projects that each FinTech company or research institution could pursue under the scheme. The two rounds of PoC Scheme approved a total of 149 projects, including cross-border applications, federated learning, and solutions that address industry-wide bottlenecks.

Empowering FinTech companies, we collaborated with Accenture to co-host the 9th edition of the **FinTech Innovation Lab Asia-Pacific 2022**. The 12-week accelerator programme supercharges the growth of companies developing innovative FinTech, and other emerging technologies. To expand impact and engagement, Cyberport, Accenture, and FinTech Innovation Lab Asia-Pacific co-organised the inaugural Accenture x Cyberport **FinTech's Finest Forum**, under the theme of "Cultivate. Elevate. Accelerate". Thought leaders from the Financial Services and the Treasury Bureau (FSTB), Hong Kong Monetary Authority (HKMA), Securities and Futures Commission, Insurance Authority, Manulife, J.P. Morgan, AIA Hong Kong and Macau, Hang Seng Bank, and Invest Hong Kong shared their insights on topics such as RegTech, insurTech, sustainability, metaverse, and NFT. Additionally, our start-ups showcased the latest FinTech innovations at the event, to propel innovation and growth in Hong Kong's financial services industry.

Collaborating with Accenture, we also held the **FinTech's Finest Forum 2022**, engaging more than 200 participants including representatives from the HKSAR Government, regulators, business leaders, investors, financial institutions, insurers, and community start-ups in exchanging ideas on hot topics such as digital assets, metaverse, and sustainability during the roundtable and panel discussions. The forum featured the alumni from the FinTech Innovation Lab Asia-Pacific, and FinTech companies, in promoting FinTech adoption in the financial industry, and created opportunities for start-ups to strengthen ties with investors, financial institutions, and business partners.



To celebrate the nine-year collaboration of Cyberport with Accenture on the FinTech Innovation Lab Asia-Pacific, alumni of the programme and FinTech start-ups exhibited their innovative solutions, and thought leaders shared their insights on how to build a more sustainable financial system by using blockchain and artificial intelligence technologies to improve ESG measurement and performance with greater transparency.

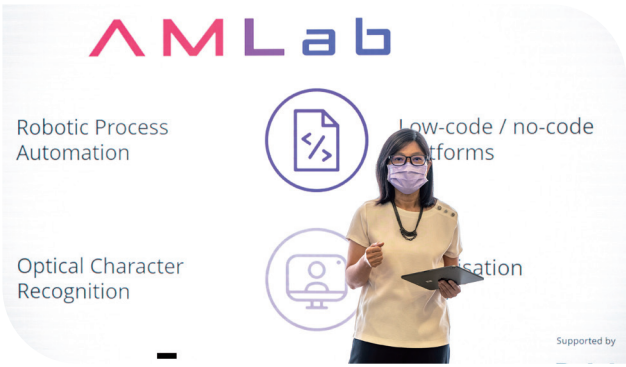
数码港与埃森哲合办的“亚太区金融科技创新实验室计划”(FinTech Innovation Lab Asia-Pacific, FILAP) 成立九周年，过往参与企业及金融科技初创企业展示金融科技方案外，亦有嘉宾分享利用区块链和人工智能(AI)科技，构建一个可持续的金融体系，以更高的透明度改善ESG的计算和成效。

To continue promoting the use of regulatory technology (RegTech) in the aspect of Anti-Money Laundering (AML), two **Anti-Money Laundering RegTech Labs** (AMLab) were held in collaboration with the Hong Kong Monetary Authority (HKMA) to allow automation of repetitive and time-intensive processes and encourage banks to strengthen their capabilities with technology to protect customers from fraud and financial crime losses. The labs were followed by a **RegTech Connect** session, in which Cyberport community companies met with banks to demonstrate their RegTech tools and services.

数码港对金融科技生态系统提供全面支援，推动行业加速发展，影响扩大。继2021年首届“**拍住上**”**金融科技概念验证测试资助计划** (“拍住上”) 大获成功后，财经事务及库务局委托我们管理新一轮计划，鼓励更多金融机构与金融科技初创企业及公司合作，开展概念验证项目。“拍住上”2022每个项目的资助额提升为15万港元至最高40万港元。该计划亦将申请资格扩大至研究机构，并就各金融科技子公司或研究机构在该计划下开展的项目数量给予更大灵活性。两轮“拍住上”计划共批准149个项目，包括跨境应用、联邦学习以及解决整个行业瓶颈的方案等。

我们与埃森哲合作，共同主办第九届“**亚太金融科技创新实验室2022**”，为金融科技子公司赋能。此项加速器计划为期12周，为开发创新型金融科技及新兴科技的公司发展注入动力。为扩大影响力及参与度，数码港联同埃森哲及亚太金融科技创新实验室举办首届“**金融科技精英论坛**”，主题为“Cultivate. Elevate. Accelerate”。论坛亦邀请财经事务及库务局、香港金融管理局、证监会、保险业监管局、宏利香港、摩根大通、友邦保险、恒生银行及投资推广署等行业领袖分享对监管科技、保险科技、可持续发展、元宇宙及NFTs等议题的见解。此外，我们的初创企业在该论坛上展示了最新的金融科技创新方案，旨在推动香港金融服务业的创新发展。

我们亦与埃森哲合办“**金融科技精英论坛2022**”，吸引200多名与会者(包括来自香港特区政府、监管机构、商界领袖、投资者、金融机构、保险公司及社群初创企业的代表)。与会者在圆桌会议和小组讨论中就数字资产、元宇宙和可持续性等问题交换了意见。亚太金融科技创新实验室的校友及金融科技子公司亦参与论坛。该论坛推动金融科技在金融业的应用，并为初创企业加强与投资者、金融机构及商业伙伴的联系创造机会。



During the year, Cyberport and HKMA co-organised the second Anti-Money Laundering RegTech Lab, focuses on low-barrier, easy-to-implement technologies. Participating banks collaborate with technical experts to gain hands-on experience with “enabling technologies” and explore potential use cases. 年内，数码港与金管局合办第二次AMLab，主要聚焦门槛较低及容易落实的科技。参与的银行与技术专家合作，获得使用“易用科技”的实践经验，及探讨潜在用例。



Cyberport continued to share our thought-leadership and showcase community companies at high-profile industry events. In response to the government's policy statement on the development of virtual assets in Hong Kong, we hosted a thematic breakout forum at the **Asian Financial Forum 2023** to explore opportunities and challenges with virtual assets. Three start-ups discussed how decentralisation and blockchain technology fosters development in the Web3 era. We also showcased cutting-edge innovations from 36 FinTech start-ups at the event. At the **Hong Kong FinTech Week 2022**, at which Cyberport is a FinTech partner, Cyberport invited community FinTech companies to share the latest in WealthTech and RegTech as well as how FinTech companies can facilitate financing and alternative investment. Nearly 50 community start-ups exhibited physically at the event or virtually on the event's platform.

数码港继续在备受瞩目的业界活动中，分享我们的想法，并展示社群企业的风采。为回应政府的虚拟资产在港发展政策宣言，我们在“**2023亚洲金融论坛**”举行专题分组论坛，探讨虚拟资产的机遇及挑战。三间初创企业探讨了去中心化及区块链技术如何促进Web3时代的发展。我们亦在活动中展示36间金融科技初创企业的尖端创新成果。于数码港作为金融科技合作伙伴的“**2022香港金融科技周**”中，数码港邀请社群金融科技子公司分享财富管理科技及合规科技的最新发展，以及金融科技子公司如何推动融资及另类投资。近50间社群初创企业于活动现场参展或在活动平台上进行虚拟展示。



Livio Weng 翁晓奇
COO of HashKey Group
HashKey Group首席营运官

- ★ HashKey Exchange is one of Hong Kong's first batch of licensed virtual asset platforms offering retail services
HashKey Exchange为香港首批提供零售服务的持牌虚拟资产交易平台之一
- ★ HashKey Exchange provides all-in-one trading services for both professional and retail investors
HashKey Exchange为专业及零售投资者提供一站式交易服务
- ★ Cyberport office tenant
数码港办公室租户
- ★ HashKey Capital, its subsidiary, has raised US\$500 million and manages over US\$1 billion in client assets. It has invested in multiple blockchain projects, including Animoca Brands.
旗下HashKey Capital已集资5亿美元，管理超过10亿美元的客户资产，并投资于多个区块链项目，包括Animoca Brands。

Cyberport Community Company - HashKey Group
数码港社群企业 – HashKey Group

HASHKEY GROUP

From the Founder:

创办人表示：

“HashKey Group and Cyberport have always enjoyed a close relationship. HashKey Group counts on Cyberport's diverse Web3 talent pool, advanced I&T infrastructure, and excellent entrepreneurial support to grow rapidly and venture into new frontiers. We look forward to our continued partnership in shaping a successful future together.”

“HashKey Group和数码港一直保持着紧密的合作关系。获数码港多元化的Web3人才库、先进的创科基础设施和卓越的创业支持，让HashKey Group快速成长并开拓新领域。我们期望继续合作，共塑成功未来。”

Smart Living extensively integrated in Public Life

Hong Kong's pursuit of smarter ways of living has spawned a slew of I&T solutions. In Cyberport's Smart Living cluster, start-ups, companies, and solutions are constantly evolving – from EdTech, GreenTech, and HealthTech to Environment Tech, RetailTech, smart mobility, and more. Innovative solutions span across all sectors of life, including health and apparel, food, living, mobility, education, entertainment, and cater to all age groups. In 2022/23, Cyberport fostered Smart Living development through incubation and connecting start-ups and companies with target stakeholders and markets. This is also in line with the government's strategy to build a smarter Hong Kong.

PropTech Buttresses Smart City Transformation

Cyberport and the Hong Kong Housing Society (HKHS) collaborated to establish the city's first property technology (PropTech) co-working space – Smart-Space PropTech, located in HKHS' new office in the Northern Metropolis. The five-year partnership aims to promote the development and application of PropTech and smart city solutions, including smart building, property management, smart home, construction technology, green technology, smart retail, and more. The co-working space will serve as a venue for proof-of-concept (PoC) demonstration and validation, as well as a platform for cultivating entrepreneurial talent and incubating start-ups.



Smart-Space PropTech is located inside HKHS's new regional office in Fanling, occupies two floors with a total usable area of 8,000 square feet. Smart-Space PropTech utilises green and recyclable materials to achieve sustainable operations. The co-working space also tests and adopts the environmental, social and governance (ESG) solutions developed by Cyberport startups to monitor and manage the environment impacts. Smart-Space PropTech设于房协位于粉岭新成立的区域办事处，占地两层，总面积达八千平方呎。Smart-Space PropTech选用绿色及可循环再用物料，以达到可持续营运，并测试采用数码港初创企业的环境、社会及管治方案，监察及管理环境影响。

Start-ups selected to join the co-working space will receive HKHS funding and mentoring on housing development and management. They will also have access to HKHS rental estates and commercial buildings to conduct PoC field trials and real-world data collection. At the same time, Cyberport will provide entrepreneurial guidance and organise activities to promote innovation in the construction industry, steering Hong Kong's transformation into a city of the future.

Sharing the latest developments of Cyberport with stakeholders, we equipped them with the relevant knowledge and skills, and connected them to solutions available from the Cyberport community. During the year, we hosted a **visit by members of the Legislative Council Subcommittee on Matters Relating to the Development of Smart City** and the Permanent Secretary for Financial Services and the Treasury (Financial Services). In addition to introducing Cyberport's latest efforts in promoting Hong Kong's I&T growth, start-ups met with lawmakers and policymakers to exchange ideas.



Members of the Legislative Council (LegCo) Subcommittee on Matters Relating to the Development of Smart City and Salina Yan, Permanent Secretary for Financial Services and the Treasury (Financial Services), visited Cyberport to learn more about the community's latest development and effort in promoting innovation and technology in Hong Kong. 立法会发展智慧城市事宜小组成员及财经事务及库务局常任秘书长(财经事务)甄美薇到访数码港，了解数码港最新发展及推动本港创新科技的工作。

智慧生活科技广泛融入大众生活

智慧生活方式在香港受到追捧，催生大量创新科技解决方案。在数码港的智慧生活集群中，初创企业、公司及解决方案均在不断发展，涵盖教育科技、绿色科技、健康科技，以至环境科技、零售科技、智慧出行等，应有尽有。创新方案横跨生活的各个领域，包括健康与服装、食品、居住、交通、教育、娱乐，并且适用于各个年龄层。于2022/23年度，数码港透过培育初创企业及公司并为他们对接目标持份者及市场，促进智慧生活的发展，与政府建设智慧香港的策略不谋而合。

房地产科技助力智慧城市转型

数码港与香港房屋协会（房协）合作建立香港首个房地产科技共享工作室—Smart-Space PropTech，坐落于香港房屋协会北部都会区新办公室。该项为期五年的合作旨在提升房地产科技以及智慧城市解决方案的发展和应用，包括智慧大厦、物业管理、智能家居、建筑科技、绿色科技、智慧零售等等。共享办公室将作为概念验证测试场景以及培育创业人才和孵化初创企业的平台。



入选共享办公室的初创企业将获得香港房屋协会的资助和房屋开发与管理方面的指导。初创企业亦可使用香港房屋协会的屋村及商业大厦，进行概念验证实地测试及实际数据收集。同时，数码港将提供创业指导并组织活动，以推动建造业的创新，带领香港转型至未来城市。

我们乐于与持份者分享数码港最新发展，为他们提供相关的知识及技能，以及数码港社群提供的解决方案。年内，我们接待立法会发展智慧城市事宜小组成员委员会成员及财经事务及库务局常任秘书长(财经事务)的到访。除介绍数码港在推动香港创新科技发展方面的最新工作外，亦安排初创企业与立法会议员及决策者会面，交流意见。



EdTech Offers Window into the Future

With the continued embrace of EdTech in the education sector to enhance instruction, learning, and communication with students and parents, Cyberport's EdTech cluster now includes 176 start-ups. To promote our EdTech start-ups and STEAM-related solutions to educators, as well as demonstrate Cyberport's capacities as an EdTech hub, we led 27 community companies to exhibit at the **Learning & Teaching Expo 2022**. They showcased a wide range of EdTech solutions, spanning immersive learning, STEAM education, e-learning platforms, digital school management systems, and solutions for students with special educational needs.

Showcasing Our Start-ups to the World

With a diversity of Smart Living solutions, Cyberport constantly seeks platforms for start-ups and companies to amplify their exposure to key markets and stakeholders. We arranged for HealthTech community companies to exhibit their solutions at the **Asia Summit on Global Health 2022**, where Cyberport was a Health Innovation Partner. **InnoTech Expo 2022**, organised by Our Hong Kong Foundation, showcased Hong Kong's scientific research achievements since the establishment of the HKSAR 25 years ago, and Cyberport's incubatee Gense Technologies was the only start-up to be showcased at the Hong Kong scientific research achievement exhibition. We also organised Smart Living and FinTech companies to showcase their innovations at the **Innovation & Technology Solutions Expo 2022**. Start-ups were also invited to exhibit at the Cyberport Pavilion at prominent industry events, such as the **ICT Expo 2022**.



InnoTech Expo 2022, organised by Our Hong Kong Foundation, showcased Hong Kong's scientific research achievements since the establishment of the HKSAR 25 years ago, and Cyberport's incubatee Gense Technologies was the only start-up to be showcased at the Hong Kong scientific research achievement exhibition. 团结香港基金举办“创科博览2022”，展示香港特别行政区成立25周年的科研成果，数码港培育计划毕业初创企业尖思科研（Gense Technologies）是香港特区成立25周年科研成果展中唯一入选的初创企业。



GreenTech Promotes Sustainability for All

A better world is ready for everyone. Community companies developing I&T solutions for ESG and sustainability are also on the rise. Aside from smart mobility, smart building/construction, Environment Tech, and robotics/IoT, start-ups are emerging in the green finance and sustainable corporate development space, offering solutions such as ESG reporting and investing, carbon credit trading, and digital marketplace for responsible sourcing. To highlight this strong development, we hosted an "Embracing Green Technology and Talent Cultivation in the Greater Bay Area" breakout session at the seventh **Belt and Road Summit 2022**. A fireside chat with community GreenTech start-ups was also held to explore green and sustainable FinTech in the GBA, and start-ups that have successfully expanded into the GBA shared their experiences at a panel discussion. Eight community companies displayed their solutions at the virtual GBA zone and met with potential partners.

教育科技提供通向未来的窗口

随着教育界不断采用教育科技以加强教学、学习，以及与学生及家长的沟通，数码港的教育科技集群现已发展至176间初创企业。为向教育工作者推广我们的教育科技初创企业及STEAM相关解决方案，同时展示数码港作为教育科技枢纽的先进能力，我们率领27间社群企业参展“学与教博览2022”。社群企业介绍其多元化教育科技解决方案，当中涵盖沉浸式教学、STEAM教学支援、线上学习平台、数码化校园管理系统、照顾特殊学习需要学童的学习方案等。

向世界展示我们的初创企业

数码港拥有多元化的智慧生活方案，一直致力为初创企业及公司寻找平台，扩大他们在主要市场及持份者中的曝光率。作为“**亚洲医疗健康高峰论坛2022**”的健康创新合作伙伴，数码港特意安排健康科技社群企业于该论坛展示方案。团结香港基金举办“**创科博览2022**”，展示香港特别行政区成立25周年的科研成果，数码港培育计划毕业初创企业尖思科研（Gense Technologies）是香港特区成立25周年科研成果展中唯一入选的初创企业。另外，我们组织了智慧生活及金融科技企业于“**创科方案博览2022**”上展示创新方案。初创企业亦受“**国际资讯科技博览2022**”等著名行业活动邀请于数码港展馆参展。

Digital Entertainment Runs Strongly at the Forefront

As one of the key technology clusters of Cyberport, our Digital Entertainment community has become an influential cluster in Hong Kong, leading the development of the industry through signature events such as **Digital Entertainment Leadership Forum (DELFF)** and various other initiatives.

Building on the momentum of blockchain gaming, esports, ArtTech, immersive metaverse entertainment, and other exciting new developments, Cyberport's Digital Entertainment community has grown to include 168 start-ups and companies. The growth and progress of this ecosystem were evident. Most notably, VAR Live, a VR/esports start-up operating in 12 countries and regions, successfully completed a Series A round, resulting in a valuation of HK\$620 million.

Cyberport continued to catalyse esports start-up development through the **Cyberport Creative Micro Fund (CCMF)** and **Cyberport Incubation Programme (CIP)**. We also leverage the **Esports Industry Facilitation Scheme (EIFS)** and **Esports Internship Scheme (EIS)** to foster industry growth. During the year, **EIFS** supported the "Road to Asian Games" pre-qualification tournament, in which Hong Kong esports teams were selected to compete at the 19th Asian Games, where esports would be an official medal event for the first time. **EIFS** also supported the International Coding Education Festival to cultivate youth STEM learning, attracting nearly 1,000 participants from Hong Kong, Macau, and Taiwan. In addition, we collaborated closely with industry associations such as the Hong Kong Digital Entertainment Association and Create Hong Kong to provide start-ups with training, coaching, and business matching opportunities. We also capitalised on **the 3rd Hong Kong Game Enhancement and Promotion Scheme** to extend such support. Four of the Cyberport start-ups that participated in the scheme were selected as the most outstanding companies and received dedicated support to accelerate their development.

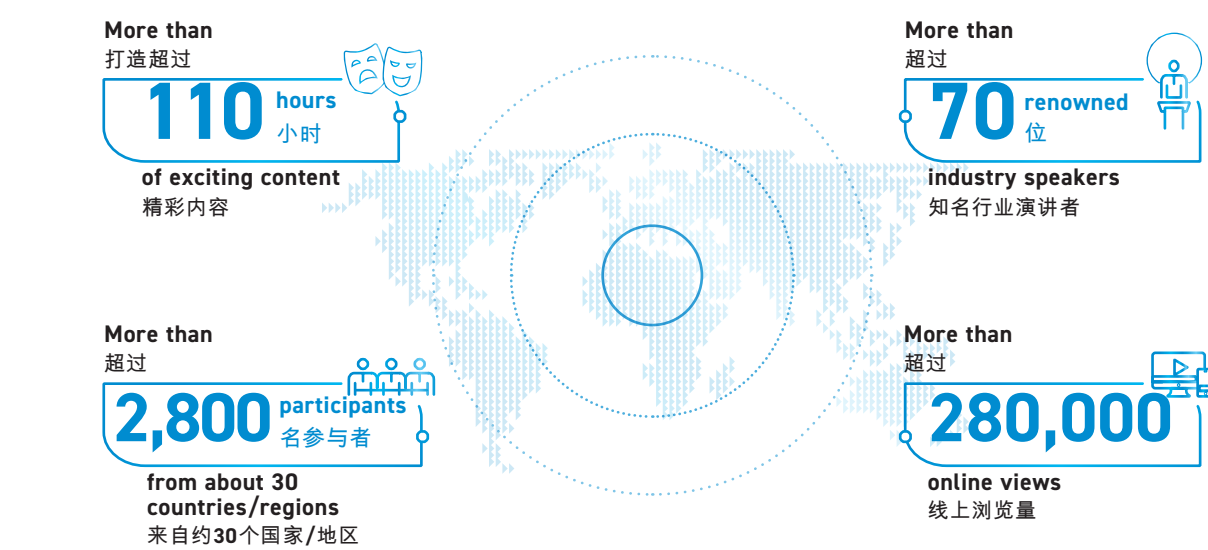
Cyberport also continued to support the selection of esports players and teams to compete in tournaments, including the 14th IESF World Esports Championships in Bali, Indonesia, the Hong Kong FIFA Ultimate Team Master League Season 3, the Asia Mobile Esports Tournament 2022, as well as the 19th Asian Games in Hangzhou.

Throughout the year, we supported a variety of "esports for all" activities to demonstrate the applications of esports beyond gaming and broaden engagement. These included the 2022 eGolf Championships to demonstrate the integration of esports into mainstream sport; the BC360 eSport competition to promote esports' applications to prevent dementia; the AWS DeepRacer League 2022 to show the benefits of AI-powered STEM learning; and the 4th Hong Kong Motorsport Festival to share the joy of immersive auto racing. We also received esports and SportsTech-themed visits by students at the Hong Kong Shue Yan University to inspire the next generation.

In Digital Entertainment, Cyberport nominated and arranged community companies to speak or exhibit at industry conferences. During the year, start-ups and companies attended events such as the **Asia MENA Culture Technology Economic Collaboration Forum**, the **Macau International Innovation Festival**, and the **"Scaling Hong Kong to the Nordics"** delegation to build connections and capture opportunities both at home and abroad.

Digital Entertainment Leadership Forum 2022

2022数码娱乐领袖论坛



数码娱乐强势崛起

作为数码港主力发展的科技范畴之一，我们的数码娱乐社群已成为香港具有影响力的科技集群，透过“**数码娱乐领袖论坛**”以及其他各种活动，带领行业发展。

在区块链游戏、电竞、艺术科技、沉浸式元宇宙娱乐及其他令人欣喜的新型发展所带动下，数码港的数码娱乐社群已发展到包括168间初创企业及公司。该生态系统的发展与进步有目共睹。其中，于12个国家及地区运营的VR／电竞初创企业VAR Live成功完成A轮融资，估值达6.2亿港元。

数码港继续透过“**数码港创意微型基金(CCMF)**”及“**数码港培育计划(CIP)**”，促进电竞初创企业的发展。我们亦凭借“**电竞行业支援计划(EIFS)**”和“**电竞实习支援计划(EIS)**”促进行业发展。年内，“**电竞行业支援计划**”支援了“亚运征途”预选赛，香港电竞团队成功入选并参与角逐第19届亚运会，而此次亚运会将首次确立电竞比赛为正式奖牌项目。“**电竞行业支援计划**”还支援培养青少年STEM学习的“国际编程教育节”，吸引来自港澳台近千名参与者。此外，我们与香港数码娱乐协会及创意香港等业界组织紧密合作，为初创企业提供培训、指导及商务配对机会。我们还借力**第三届“香港游戏优化和推广计划”**扩大支援。参与该计划的四间数码港的初创企业获评选为最佳杰出公司，并获得了专项支援，加快发展。

数码港亦继续支持选拔电竞选手和队伍参与比赛，包括于印尼峇里岛举行的第14届国际电子竞技联盟世界赛、香港FIFA Ultimate Team大师赛第3赛季、Asia Mobile Esports Tournament 2022，以及于杭州举行的第19届亚运会。

年内，我们支持了各类型“全民电竞”活动，以展示电竞在游戏之外的应用和扩大的参与度。活动包括：“2022电竞高尔夫球锦标赛”，展示电竞与主流运动的融合；“爱脑·认知360电竞”，推广电竞在预防认知障碍症的应用；“AWS DeepRacer学界杯2022”，展示人工智能推动STEM学习的益处及“第4届香港赛车运动节”，分享沉浸式赛车乐趣。我们亦接待香港树仁大学学生以电竞及运动科技为主题的来访，以启发下一代参与电竞活动。

于数码娱乐方面，数码港推荐及安排社群企业于行业会议上演讲或参展。年内，初创企业及公司参加“**亚洲与大中东地区文化科技经济高峰论坛**”、“**澳门国际创新节**”及“**香港数码娱乐及游戏企业北欧市场扩展计划**”代表团等活动，于国内外建立联系及把握机遇。

The breadth of possibilities in Digital Entertainment, arts, sports, and the metaverse were highlighted at the **Digital Entertainment Leadership Forum 2022 (DELFF 2022)**. The annual signature event, held both physically and in Decentraland, brought together more than 70 speakers to speak on the theme “Transcending Entertainment Beyond Reality and Virtuality”. The event drew a record participation of over 2,800 attendees from nearly 30 countries and regions, with 280,000 views. More than 80 showcases and workshops were held, along with over 10 live esports tournaments to meet the needs of companies and interests of general audiences. Participants were able to experience the thrill and potential of the metaverse first-hand by visiting six experience zones, including Metaverse Innovations; ArtTech Showcase; Metaverse Arena@Decentraland; Free & Personalised NFT collectibles; SportsTech Action; and Live Youth Esports Tournaments.



Cyberport's annual flagship event, Digital Entertainment Leadership Forum 2022 centred on the theme “Transcending Entertainment Beyond Reality and Virtuality”. 数码港主办的年度盛事“2022数码娱乐领袖论坛”围绕主题“跨越虚实·娱乐无界”。

ArtTech is a core component of Digital Entertainment and Hong Kong's ambition to become a centre for international cultural exchange. To bolster ArtTech development, Cyberport signed a Memorandum of Understanding (MoU) with the Hong Kong Designers Association (HKDA) during DELFF 2022 to support artists and promote collaboration between art and I&T.

With talent cultivation essential to sustainable industry growth, Cyberport once again collaborated with the Association of Pacific Rim Universities to host the **APRU MetaGame Conference 2022** on the second day of DELFF 2022. Academic and industry leaders from North and South America as well as the Asia-Pacific region discussed how universities can broaden their scope to cultivate tomorrow's esports leaders. The event also included policy discussions, shedding light on next-generation learning through esports, and featured an esports tournament. Altogether, DELFF 2022 generated more than 110 hours of content as well as 470 items of coverage from media.

“**2022数码娱乐领袖论坛**”强调数码娱乐、艺术、运动及元宇宙的广泛可能性。此一年一度的标志性活动同时以实体形式及在线上平台Decentraland举行，70多位演讲嘉宾围绕“跨越虚实·娱乐无界”这一主题发表演讲。来自近30个国家和地区的2,800多位参与者参加该活动，观看人次达到28万，创下历史新高。活动期间举办80多场展示及研讨会，以及10多场现场竞技，以满足企业的需求及一般观众的兴趣。与会者可以通过参观六个体验区，包括元宇宙创新、艺术科技展示、Decentraland元宇宙展馆、免费及个性化的NFT收藏品、运动科技比拼及青年电竞比赛直播，亲身体验元宇宙的震撼及潜力。

艺术科技是数码娱乐的核心部分，也是香港迈向国际文化交流中心的重要一环。为促进艺术科技的发展，数码港在“**2022数码娱乐领袖论坛**”期间，与香港设计协会订立了合作备忘录，支援艺术家，并推动艺术与创新科技的合作。

人才培养对行业的可持续发展至关重要，数码港再次与环太平洋大学协会合作，于“**2022数码娱乐领袖论坛**”第二日举办“**2022环太平洋大学联盟电竞MetaGame会议**”。来自北美、南美及亚太地区的学术及行业领袖共同探讨大学如何拓展青年人视野，培育未来的电竞领袖。会议议题亦包括政策讨论、透过电竞促进下一代学习，以及一场电竞比赛。“**2022数码娱乐领袖论坛**”整个活动提供超过110小时的精彩内容及470篇媒体报导。

During **DELf 2022**, Cyberport also signed an MoU with Aquabloom SportsTech Group (ABSG) to foster an ecosystem conducive to the growth of SportsTech innovators. The goal is to shape Hong Kong into a hub for SportsTech innovation in Greater China and Asia and generate business opportunities for sports innovation in Hong Kong and the region. Cyberport and ABSG also organised an ABC DE SportsTech Pitching Contest 2022 during **DELf**, where five community companies competed for SportsTech investment with overseas counterparts. At the Cyberport Venture Capital Forum 2022, Cyberport and ABSG further hosted a SportsTech investment panel, gathering speakers to discuss "Global Positioning: The Driving Force for Soaring Valuation of APAC Sports Tech Companies". Another networking event was held during the year, where representatives from Greater China's innovative platforms, capital markets, universities, sports associations, and SportsTech companies exchanged insights and stakeholders built connections.



Web3 Developments Generate Unseen Excitement for Our Community

Web3 is undeniably one of the most promising fields of development, with the potential to revolutionise everything from finance, business, education, architecture, art, sports, entertainment. Cyberport's Web3 cluster has grown to over 210 companies, including Animoca Brands, a unicorn and one of the world's most prominent Web3 companies, as well as companies engaging in virtual assets, blockchain infrastructure, metaverse, and NFT innovations. Web3 has strong potential in the future: In the 2023 Budget, the Hong Kong government explicitly identified Web3's potential and allocated resources to Cyberport to accelerate the field's development.

The **Web3 Hub@Cyberport** was established by Cyberport in January 2023 to fortify Hong Kong's Web3 leadership and competitiveness. It aims to foster the growth and development of the Web3 industry in Hong Kong, cultivate diverse Web3 talent, drive the adoption of Web3 technologies, and raise awareness and understanding of Web3's potential among the public and our stakeholders. The **Web3 Living Lab** was opened in August to showcase the latest Web3 applications and promote its adoption. As of September, 2023, over 3,000 participants, including Web3 entrepreneurs, developers and university students, attended four online and offline Web3 training and workshops through the newly established Web3 Academy. Cyberport also has organised 10 Web3 community building events for over 850 industry practitioners and investors to learn about the latest trends and build network.

Paving the way for broader Web3 development, Cyberport hosted a variety of industry development and public engagement events throughout the year. We gathered global Web3 entrepreneurs and investors to exchange ideas at the **Cyberport Venture Capital Forum**, **Digital Leadership Entertainment Forum** and **Digital Economy Summit**. We also supported seven local and international events to foster knowledge sharing, networking, and collaboration, benefitting more than 8,000 participants. To further boost our efforts, a monthly Industry Development Series was launched to connect industry members and stakeholders as well as encourage Web3 community networking and development. These events include Web3 Connect, Demo Day, and collaboration and technical dialogues.

在“**2022 数码娱乐领袖论坛**”期间，数码港与 Aquabloom SportsTech Group (ABSG)订立了合作备忘录，培育有利于体育科技创新者成长的生态系统，其目标是把香港打造成大中华及亚洲的体育科技创新枢纽，并为香港及区内的体育科技创新创造商机。数码港与ABSG还在“**数码娱乐领袖论坛**”期间举办了ABC DE SportsTech Pitching Contest 2022，让五间社群企业与海外公司竞逐体育科技投资。于2022年数码港创业投资论坛上，数码港与ABSG进一步举办了体育科技投资座谈会，邀请讲者讨论“全球定位：亚太区体育科技公司估值飙升的驱动力”。年内亦举办了另一场交流活动，在活动上来自大中华区创新平台、资本市场、大学、体育协会和体育科技公司的代表交流了见解，且利益相关者建立了联系。

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Web3的发展助力社群迅猛发展

Web3无疑是最具发展潜力的发展领域之一，有望革新金融、商业、教育、建筑、艺术、体育、娱乐等领域。数码港的Web3集群已发展到超过210间公司，其中包括全球最著名的Web3公司之一的独角兽企业 Animoca Brands，以及从事虚拟资产、区块链基础设施、元宇宙及非同质化代币 (NFT)创新的公司。Web3未来潜力巨大：在《2023年财政预算案》中，香港政府明确指出Web3的潜力，并向数码港分配资源，以加快该领域的发展。

为提升香港在Web3方面的领导地位及竞争力，数码港今年一月成立“**数码港Web3基地**”，旨在促进香港Web3产业的增长及发展、培育不同的Web3人才、推动Web3技术的应用，以及提高公众及持份者对Web3潜力的认识及了解。“**Web3生活体验馆**”于今年8月开幕，展示及推广Web3的最新应用。截至2023年9月，逾3,000名参与者（包括Web3企业家、开发者及大学生）曾透过新成立的Web3学院参与四次线上及线下Web3培训和研讨会。数码港亦为逾850名业界从业人员和投资者组织了10次Web3社群建设活动，让他们了解最新趋势并建立联系。

数码港全年举办多项业界发展及公众参与活动，助力Web3的长远发展。我们在“**数码港创业投资论坛**”、“**数码娱乐领袖论坛**”及“**数字经济峰会**”上汇聚全球Web3企业家及投资者交流意见。我们亦支持了七项本地及国际活动，以促进知识分享、联系及合作，逾8,000名人士从中获益。为进一步推动工作，我们每月推出“行业发展系列”活动，加大行业成员与持份者的互动联系，并鼓励Web3社群的网络建设与发展。活动包括Web3 Connect、Demo Day、合作及技术交流。

SportsTech Inspires and Touches New Generation of Start-Ups

New start-ups are continuously joining the Cyberport community and forming clusters around emerging innovations. To boost dynamic growth and greater diversity in Hong Kong's I&T advancement, Cyberport actively expands its support – SportsTech is one such example.

The convergence of tech, sports, and wellness has resulted in a new generation of start-ups in the Cyberport community, including athletes putting their knowledge and experience to work in I&T solutions. In 2022/23, the Cyberport community witnessed the emergence of a multitude of SportsTech solutions providing new digital experiences, ranging from training designed to enhance professional athletes' skills and physical conditioning to fitness and leisure for the public. To leverage on these incredible resources, as well as the government's strong support for local sports development, sports industrialisation, and its provision of sports technology research funds, we launched dedicated promotion to foster growth and facilitate go-to-market efforts.

Recognition and Awards a Sign of Progress

Demonstrating the great impact we are making, Cyberport's community companies continued to score major awards and recognitions both locally and internationally, taking home a total of 184 industry awards in 2022/23.

Our FinTech start-ups secured 29 awards across 15 categories at the **ETNet FinTech Awards 2022**, including all three FinTech of the Year awards. At the **IFTA FinTech and Innovation Awards 2021/22**, five start-ups won top awards in categories that included RegTech, WealthTech, and banking tech, as well as metaverse, NFT, and DeFi; blockchain, cryptocurrency, and cryptoasset exchange providers. Former Cyberport Chairman, Dr George Lam, was also honoured with the **Iconic Star award** for his contributions to Hong Kong's FinTech development. Furthermore, Cyberport Smart Living start-ups clinched 22 awards across 10 categories at the **ETNet Smart Living Partnership Awards 2022**, while Digital Entertainment start-ups swept 12 of the 13 start-up innovation awards at the **NEXXCreate Digital Entertainment Award 2022**.

The Cyberport community shone again at **Hong Kong ICT Awards 2022**, with 27 start-ups clinching 31 awards across seven award categories, including three Grand Awards and nine Gold Awards. Dai3mimi Health-Tech, which developed a material conduction system with acoustic technology, achieved the "Smart Living Grand Award"; Pharmacy HK, which specialises in urban farming technology, won the "ICT Startup Grand Award"; and AerospaceTS, developer of interactive flight simulation training, received the "Digital Entertainment Grand Award".



运动科技激励及触动新一代初创企业

不断有新的初创企业加入数码港社区，并围绕新兴创新打造集群。为促进香港科技创新进步的蓬勃发展和更为多元化的发展，数码港积极扩大其支援范围，体育科技就是其中一个例子。

科技、运动及健康的融合推动数码港社群新一代初创企业诞生，其中包括将个人的知识及经验应用于创新科技解决方案的运动员。于2022/23年度，数码港社群涌现众多提供全新数字体验的运动科技解决方案，既有提高专业运动员技能及身体素质的训练，亦有面向大众的健身及休闲娱乐。为善用该等不可多得的资源，加上政府对本地体育发展、体育产业化的大力支持并提供体育技术研究资金，我们推出了专门的推广计划，促进成长，并促进进军市场方面的努力。

持续进步：认可与奖项

于2022/23年度，数码港社群企业继续于国内外获重大奖项及殊荣，共获得184个行业奖项，展示我们的巨大影响力。

于“**经济通2022金融科技大奖**”评选中，我们的金融科技初创企业于15个组别中共获得29个奖项，全数囊括三项年度特别大奖。于“**IFTA金融科技创新大奖2021/2022**”颁奖典礼上，五间初创企业获得合规科技、财富科技、银行科技、元宇宙、NFT及DeFi；区块链、加密货币及加密资产交易供应商等类别的最高奖项。前数码港主席林家礼博士亦获颁发“**璀璨巨星**”奖项，以表彰其对香港金融科技发展作出的宝贵贡献。此外，数码港智慧生活初创企业于“**经济通2022智慧生活伙伴大奖**”的10个组别中赢得22个奖项；而数码娱乐初创企业则横扫“**NEXXCreate数码娱乐大奖2022**”，在13个初创企业创新奖中赢得12个奖项。

数码港社群初创于“**2022香港资讯及通讯科技奖**”再夺佳绩，27间社群初创荣获31个奖项，包括三个大奖及九个金奖，横跨七个奖项组别，当中研发崭新介质传导声音系统的复耳科技 (Dai3mimi Health-Tech)、专注城市农业科技的水耕细作 (Farmacy HK) 以及发展互动模拟飞行培训的AerospaceTS，分别勇夺“智慧生活大奖”、“资讯科技初创企业大奖”及“数码娱乐大奖”。

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 于“经济通2022金融科技大奖”评选中，我们的金融科技初创企业获得15个组别的29个奖项，全数囊括三项年度特别大奖。

Additionally, community company Wizpresso was awarded the first BOCHK Science and Technology Innovation Prize. The company was also named champion at the Hong Kong chapter of the national **“Maker in China” SME Innovation and Entrepreneurship Global Contest 2022** with its regulatory technology solution “Wizpresso Insight”, where another community company, Gense Technologies, finished first runner-up with its portable self-service medical imaging device for remote diagnosis screening and chronic disease monitoring.

此外，社群企业浓说科技荣获首届“中银香港科技创新奖”。该公司亦于**2022年“创客中国”国际中小企业创新创业大赛香港分站赛**以监管科技解决方案“浓说洞察”摘冠，另一间社群企业尖思科研则以用于远程诊断筛查和慢性疾病监测的便携式自助医学成像获得亚军。



In **“Maker in China” SME Innovation and Entrepreneurship Global Contest 2022**, the Hong Kong Chapter, Cyberport community members, Wizpresso and Gense Technologies won the championship and First Runner-up respectively.
2022年“创客中国”国际中小企业创新创业大赛香港分站赛，数码港社群成员浓说科技及尖思科研分别获得冠军。

Looking Forward to More Excitement and Action

Our deep, passionate, and connected work in I&T development has become strategically important for Hong Kong. Throughout the past year, government and national initiatives all outlined specific strategies and supportive measures to spur the city's I&T growth. The mission for us is now very clear – Cyberport will continue to make every effort to foster the growth of our key clusters and Hong Kong's vibrant I&T ecosystem, working in tandem with the government to ensure that our city not only thrives as a digital economy, but also realises its full potential as an international I&T hub contributing to national development as envisioned by the 14th Five-Year Plan.

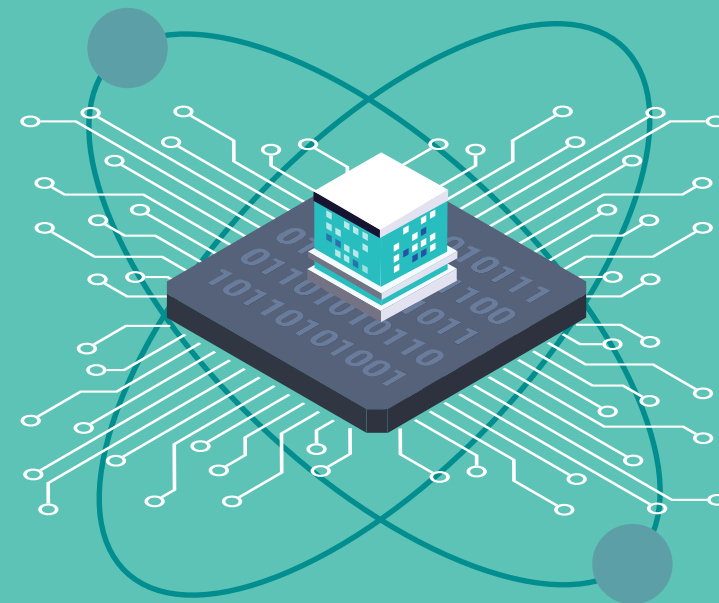
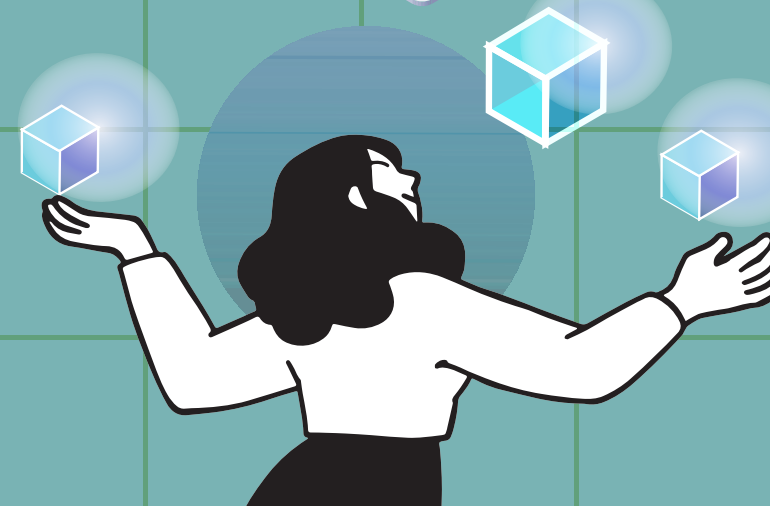
Cyberport is ready to lead Hong Kong into a new and brilliant digital future. We will fully utilise the resources allocated to us by the government, including the Budget's HK\$265 million earmarked for Cyberport to launch a dedicated incubation programme for Smart Living start-ups, and the HK\$50 million to boost Web3 ecosystem development, and to encourage proof-of-concept projects between start-ups and enterprises. The fruit of our labour, along with the strong dedication of our team and community, places us in a position of strength as we seek the best from this bold new era.

更多精彩计划 未来可期

我们不遗余力地深入开展创新科技发展及其相关工作，对香港具有重要策略意义。过去一年，政府及国家均提出具体的策略及支援措施，以推动香港的创新科技发展。我们的任务现已十分明确——数码港将继续竭尽所能，促进重点集群及香港创新科技生态系统的蓬勃发展，与政府携手合作，确保香港不仅在数码经济方面蓬勃发展，更能充分发挥潜力，按照“十四五”规划的构思，成为国际创新科技中心，为国家发展作出贡献。

数码港已整装待发，引领香港迈向崭新及辉煌的数码未来。我们将善用政府分配予我们的资源，包括《财政预算案》中预留予数码港的2.65亿港元，以推出针对智慧生活初创企业的培育计划，以及预留5,000万港元推动Web3生态系统的发展，鼓励初创企业及公司进行概念验证项目。团队和社群的努力和坚持成为我们强大力量，在新时代乘风破浪。

INTEGRATION OF NEW AND TRADITIONAL ECONOMIES 新经济与传统经济融合



The world is demanding more I&T solutions, and community companies can fill this void and greatly benefit themselves and society. Whether in FinTech, Smart Living and Smart City, and Digital Entertainment or the exciting realms of Web3, AI, and GreenTech, the rapid growth of innovative entrepreneurs within the Cyberport community is impressive and continues to offer a competitive edge in the future.

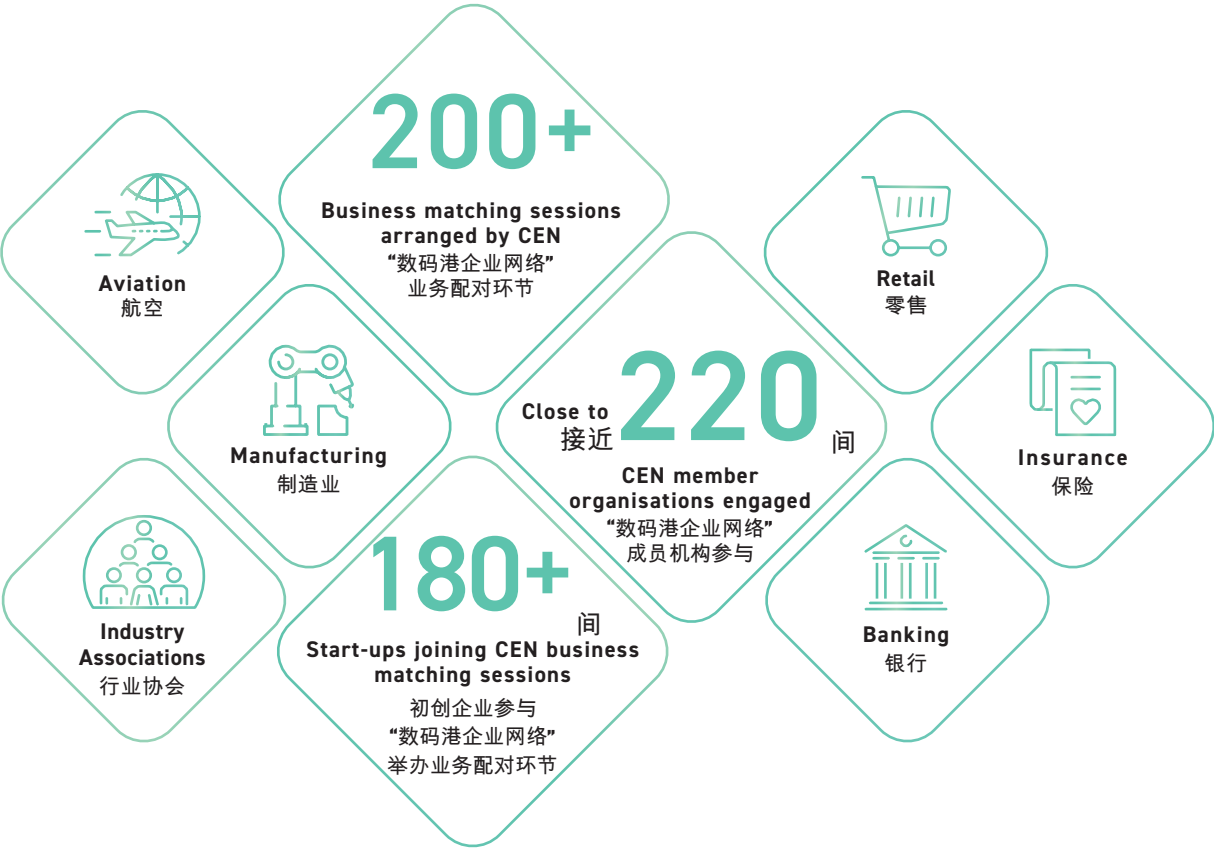
Within this flurry of activity, Cyberport has consistently served as an active matchmaker, integrating the new and traditional economies and bridging demand and supply. Our goal extends beyond providing business opportunities for start-ups and tech companies; we aim to accelerate Hong Kong's digital transformation and smart city development. This in turn, keeps Hong Kong competitive as new innovations transform the world we live in.

Cyberport Enterprise Network Connects Innovations to Industry Needs

Our primary platform for connecting community companies with enterprises and organisations, the **Cyberport Enterprise Network (CEN)** fosters solution adoption and co-creation. During the year, 204 business matching sessions made for double that arranged in 2021/22. Overall, there were 180 start-ups participating and close to 220 CEN member organisations engaged, spanning aviation, banking, manufacturing, non-profit organisations, insurance, quangos, retail, and industry associations.

Cyberport Enterprise Network (CEN)

数码港企业网络



创科解决方案在当今世界愈来愈重要，而社群企业可以填补这一空白，企业受惠的同时，亦造福社会。不论在金融科技、智慧生活及智慧城市、数码娱乐领域，或是Web3、人工智能及绿色科技等激发创意热情的领域，数码港社群中创新企业家均呈现出快速增长，并在未来继续具有竞争优势。

在一连串的创科活动中，数码港一直积极牵线搭桥，融合新经济与传统经济，连接供应与需求。我们的目标并不止于为初创企业及科技公司带来商机，亦旨在加快香港的数码转型及智慧城市发展，保持香港在创新方面的竞争力，以创新改变世界。

“数码港企业网络”连系创新与行业需求

“数码港企业网络”为我们连系社群企业与企业及组织的主要平台，促进解决方案的采用及共创。本年度共举办了204场业务配对环节，较2021/22年安排的环节多了一倍。总体而言，有180间初创企业及接近220间“数码港企业网络”成员机构参与配对环节，其中包括航空、银行、制造业、非营利组织、保险、公营机构、零售业及行业协会等领域。

Increased demand for digital solutions to meet business and operational needs saw a surge in business matching. The diversity of solutions adopted and projects launched demonstrated how more industries are becoming aware of I&T trends, and are eager to capitalise on advanced I&T solutions offered by community companies.

Hang Seng Indexes Company, for example, collaborated with Wizpresso to transform thematic indexes by using the start-up's natural language processing SaaS solutions, while also partnering with Rivermap to conduct joint research on quantitative investing strategies. Other notable examples include Cathay Pacific implementing Broadwood Innovation's smart office solutions, German Pool engaging Arkspace to develop a customised transportation management system, and AXA adopting to Hex Trust's digital asset custodian services.

Community companies showed they could be equally effective in the social sphere. The Consumer Council collaborated with AESIR to develop augmented reality (AR) games for people with autism; a major social welfare organisation commissioned GameSpace to develop a series of mini games for the elderly; Pooi To Primary School utilises Wada Bento hot-chain vending machines to provide 400 hot meals for their students daily; and the Hong Kong Housing Society and Negawatt Utility collaborated to develop an ESG app that gamifies sustainability in built environments. This has the potential to be applied to 145 residential buildings, benefitting more than 100,000 residents, 2,000 staff, and 400 merchants.

Digital Technologies See Adoption and Commercialisation with Government Assistance

Aside from CEN, Cyberport has proactively promoted the commercialisation and adoption of digital technologies by leveraging government initiatives. Through the **Fintech Proof-of-Concept Subsidy Scheme**, MediConCen, an InsurTech start-up, assisted Hong Kong Life in implementing “iAM Smart” as an identity verification option. This enabled it to become the first insurer to use the government-issued eID to improve customer experiences.

To accelerate the commercialisation and adoption of cybersecurity, RegTech, and risk management solutions in banks, and fortify Hong Kong's standing as an international financial centre, Cyberport partnered with the Hong Kong Monetary Authority (HKMA) to refresh the **FinTech Supervisory Sandbox 3.1 Pilot**. The scheme offers banks a subsidy of up to HK\$500,000 for them to adopt FinTech solutions approved and completed under the **Fintech Proof-of-Concept Subsidy Scheme**, allowing more banks to address practical issues or pain points while also expanding the reach of Hong Kong's FinTech solutions.

对有助满足业务及营运需求的数码解决方案的需求不断增加，从而使业务配对激增。解决方案获广泛采用，新推项目层出不穷，都说明了业界对创科趋势的坚定追随，渴望社群企业提供的先进创科解决方案能为之所用。

例如，恒生指数公司与Wizpresso合作，通过使用该初创企业的自然语言处理SaaS解决方案来转换主题指数，恒生指数公司同时亦与Rivermap合作，进行量化投资策略的联合研究。其他例子亦包括国泰航空采用Broadwood Innovation的智慧办公解决方案，德国宝聘请Arkspace开发订制运输管理系统，以及AXA采用Hex Trust的数码资产托管服务。

社群企业展示了它们在社会场景中同样能发挥作用。消费者委员会与AESIR合作，为自闭症人群开发扩增实景(AR)游戏；大型社福机构委托GameSpace开发一系列适合长者的迷你游戏；香港培道小学利用和田便当的热链便当机每天为学生提供400份热餐；香港房屋协会与Negawatt Utility合作开发一款以游戏方式呈现建筑环境可持续性的ESG应用程序，有潜力应用于145栋住宅建筑，超过100,000名居民、2,000名员工及400名商户受惠。

数码科技在政府协助下得到采用并实现商业化

除“数码港企业网络”外，数码港亦借着政府协助措施积极推动数码科技商业化及应用。透过“拍住上”金融科技概念验证测试资助计划，保险科技初创企业MediConCen协助香港人寿实施身份验证选项“iAM Smart”，使其成为第一家使用政府发布的电子身份证改善客户体验的保险公司。

为加快网络安全、合规科技及风险管理解决方案在银行的商业化及采用，并巩固香港作为国际金融中心的地位，数码港与香港金融管理局(金管局)合作，改进金融科技监管沙盒3.1试验版。该计划为银行提供高达50万港元的补贴，以此购买使用根据“拍住上”金融科技概念验证测试资助计划批准及完成的金融科技解决方案，使更多银行能够解决实际问题或痛点，同时扩大香港金融科技解决方案的覆盖范围。



Cyberport launched the **Fintech Supervisory Sandbox 3.1 Pilot** in collaboration with HKMA to accelerate commercialisation of FinTech projects. 数码港与金管局合作推出“金融科技监管沙盒3.1试验计划”，以促进金融科技项目成果商业化。



Andre Leung 梁伟健
Co-founder and Chief Executive Officer of Aereve
燃希联合创始人兼首席执行官

- ☆ - A RegTech and ESG company founded in 2020
于2020年成立合规科技和环境、社会及管治(ESG)公司
- ☆ - Provides patented AI and Natural Language processing (NLP)-based Anti-Money Laundering (AML) and Know-Your-Customer (KYC) technology, featuring Chinese character fuzzy logic, for regulatory compliance, ESG, and GreenTech
提供基于人工智能及自然语言处理反洗钱和认识你的客户服务专利技术，该技术具备中文字元模糊逻辑功能，适用于监管合规、ESG以及绿色科技领域
- ☆ - An alumnus of Cyberport Creative Micro Fund and Cyberport Incubation Programme
“数码港创意微型基金”以及“数码港培育计划”的已毕业培育公司
- ☆ - First Cyberport incubatee to complete a project under the Hong Kong Monetary Authority's Financial Supervisory Sandbox 3.0, with HK\$1M funding from the Innovation and Technology Fund
首家完成香港金融管理局金融科技监管沙盒3.0项目的数码港培育公司，获提供创新及科技基金的100万港元资助
- ☆ - Awarded "Regulatory Technology Innovation of the Year" by Thomson Reuters Asian Legal Business in 2023
荣获路透社亚洲法律杂志2023年“年度合规技术创新奖”
- ☆ - Winner of Hong Kong FinTech Week 2022 Global Fast Track, ESG Vertical
香港金融科技周2022全球Fast Track计划－ESG聚焦领域获胜者
- ☆ - Distinguished Alumnus of Kellogg-HKUST EMBA in "Technology & Innovation" in 2023
2023年凯洛格－科大EMBA杰出校友奖－“创新及科技”
- ☆ - Recognised as Rising Star for BEST PEPs, Sanctions & Name Screening Solution in the 6th Regulation Asia Awards for Excellence 2023
获第六届亚洲监管机构卓越奖认可为“最佳政治人物、制裁与名称筛选解决方案新星”

Cyberport Incubated Company - Aereve

数码港培育企业－燃希



From the Founder:

创办人表示：

“We are grateful to Cyberport for providing a nurturing ecosystem that enables us to realise our entrepreneurial and innovative aspirations. In an era where global regulations mandate financial institutions to tighten checks and adopt RegTech solutions for AML, eKYC, and ESG analytics, Aereve is strategically positioned to capitalise on these industry trends. This endeavour is bolstered by Cyberport's exemplary investor and business matching, prominent exposure opportunities, and overseas marketing support, propelling us to greater heights.”

“感谢数码港为我们提供了一个良好的生态系统，让我们实现创业和创新抱负。在全球法规要求金融机构加强对反洗钱、电子化认识你的客户服务，以及ESG分析的检查并采用合规科技解决方案的时代，燃希策略性地抓住了该等产业趋势。数码港在投资者和业务匹配、市场推广及海外市场推广支持方面的出色表现，为我们的业务发展奠定下稳固的基础，推动我们再攀高峰。”

Collaborating with the Education Bureau (EDB), Cyberport launched the **Professional Development Programme on Innovation and Technology for STEAM Co-ordinators of Schools** to provide professional I&T training to STEAM educators in primary and secondary schools. Community start-ups hosted the courses, teaching the latest tech trends and applications to more than 400 educators. The teachers and principals are now able to incorporate I&T examples and elements into their classroom instruction. The courses covered popular themes such as AI, drone coding, ArtTech, IoT, GreenTech, GeronTech, and others; and the programme resulted in 11 cases of EdTech solutions being adopted by schools.

In addition, we co-organised the **"Knowing More About IT" Programme** for primary schools and the **"IT Innovation Lab in Secondary Schools" Programme** with the Office of the Government Chief Information Officer. The programmes are designed to support schools in identifying suitable EdTech solutions, and both were enthusiastically received. As of August 2023, nearly 1,500 applications submitted by approximately 850 primary and secondary schools had been approved for funding, benefiting over 290,000 students and involving a funding amount of more than HK\$450 million.

数码港与教育局合作，推出“**学校STEAM统筹人员创新科技专业发展计划**”，为中小学STEAM教师提供专业的创科培训。社群初创企业已开办相关课程，向超过400多名教育从业者传授最新的技术趋势及应用程序。教师及校长现在能够将创科案例及元素融入课堂教学中。课程涵盖人工智能、无人机编码、艺术科技、物联网、绿色科技、乐龄科技等热门主题。该计划使得11个教育科技解决方案获学校采用。

另外，我们亦与政府资讯科技总监办公室合办小学“**奇趣IT识多啲**”及“**中学IT创新实验室**”方案分享日，协助学校物色合适的教育科技方案。两项计划反应热烈，截至2023年8月，已有约850所中小学提交的近1,500个申请获批资助，受惠的学生人数超过29万，涉及资助金额超过4.5亿港元。



We also linked EdTech companies to the EDB's Quality Education Fund e-Learning Ancillary Facilities Programme, a government initiative designed to promote e-learning. Five of the 25 proposals approved for adoption by schools were submitted by Cyberport community companies.

Strengthening I&T industry connections

Cyberport Community Connect (C³) organises events for the I&T industry and our community companies to discuss major market trends and explore the potential for I&T to capitalise on those trends. In 2022/23, Cyberport and the Hong Kong Information Technology Joint Council (HKITJC) organised a seminar entitled "How Smart Technology Embraces a Net Zero Future?".

The seminar was moderated by Hon Duncan Chiu, President of the HKITJC and Legislative Council Member. It featured start-ups in smart architecture Blue Sky Energy Technology and GreenTech Choy Lee Tech Ltd, as well as an industry expert (Autodesk Far East) and a venture organisation (Innoangel Fund) discussing net-zero and sustainable development. The presenters highlighted solutions available for achieving sustainability goals as well as business and investment opportunities. These activities allowed industry players to exchange ideas and insights, providing a platform for us to engage and strengthen our community's connection with industry associations to promote growth in the sector.

Looking Forward to Positive Transformation

Digital transformation and I&T solutions continue to take the world by storm. The moment is thus upon Cyberport to bridge community companies with both the private and public sectors, forging the synthesis of new and traditional economies.

Government initiatives are also amplifying our endeavours – we will leverage the HK\$500 million allocated to Cyberport in the 2023 Budget for the **Digital Transformation Support Pilot Scheme**. This will give us greater capacity to support small and medium enterprises in adopting existing digital solutions and expediting the digital transformation across traditional sectors, and thus propelling digital economy and smart city development in Hong Kong.

In 2023/24, we will expand **Cyberport Community Connect** by organising a year-round campaign called **Start-ups Roadshow**. This will provide an additional stage for outstanding community members to showcase their work, while connecting with fellow innovators and potential customers.

All of these important work, driven by passionate and talented community companies, will accelerate Hong Kong's digital transformation and upgrade to maintain competitiveness and improve quality of life for all.

Cyberport has collaborated with the Education Bureau (EDB) to launch the "Professional Development Programme on Innovation and Technology for STEAM Co-ordinators of Schools", offering professional development courses for primary and secondary school teachers in STEAM (Science, Technology, Engineering, Arts, and Mathematics) subjects. 数码港与教育局协作推出“学校STEAM统筹人员创新科技专业培训课程”，为全港中小学教学人员提供STEAM（科学、科技、工程、艺术及数学）课程。

我们亦连系教育科技公司参与教育局的优质教育基金电子学习配套计划。这是政府推出的一项旨在促进电子学习的举措。学校批准采用的25项提案中，有五项目由数码港社群企业提交。

加强创科业界的连系

"Cyberport Community Connect"(C³)为创科业界及我们的社群企业组织活动，讨论主要市场趋势和探索创科利用该等趋势的可能性。2022/23年度，数码港与香港资讯科技联会(HKITJC)举办题为“智慧科技如何拥抱净零碳排未来？”的研讨会。

该研讨会由香港资讯科技联会会长、立法会议员邱达根主持。会上，智能建筑初创企业蓝天科技及绿色科技初创企业财利科技，以及来自欧特克远东有限公司的业界专家及风险投资机构英诺天使基金讨论净零碳排及可持续发展议题。演讲者强调实现可持续发展目标的可用解决方案以及商业及投资机会。该等活动让业界参与者交流想法及见解，为我们提供参与并加强社群与行业协会连系的平台，促进业界发展。

期待积极转型

数码转型及创科解决方案继续席卷全球。因此，数码港积极将社群企业与私营企业和公营部门联系起来，促进新兴传统经济的融合。

政府措施也让我们事半功倍，我们将善用2023年财政预算案中划拨予“**数码转型支援先导计划**”数码港的五亿港元。这将让我们有更大的能力协助中小型企业应用现成的数码方案配套，加速传统行业的数码转型，从而推动香港的数字经济和智慧城市发展。

在2023/24年度，我们将举办一项名为“**初创路演**”的全年活动，扩大“**Cyberport Community Connect**”影响力。这将为优秀的社群成员新增一个展示工作成果的舞台，同时亦可让业界创新者及潜在客户建立联系。

这些由充满热忱及有能力的社群企业推动的重要工作，将加快香港数码转型及升级，保持竞争力及提高大众的生活质素。



MARKET OUTREACH AND INVESTMENT

开拓海外市场及投资机会

Market Outreach and Investment

Fundraising remains a challenge considering the global downturn and slow recovery from the pandemic. Although we saw an increase in investment during the first three quarters of the year, VC activity slowed amid shifting economic conditions and volatile global circumstances. Regardless of these obstacles, the **Cyberport Macro Fund**, **Cyberport Investors Network**, and other investment-promotion initiatives, continued to bolster start-up investment, spur economic growth, and fuel international expansion. To seek new avenues of growth, we persistently established connections, and unlocked fresh opportunities for community companies to scale up and expand into new horizons.

Fundraising in the Spotlight

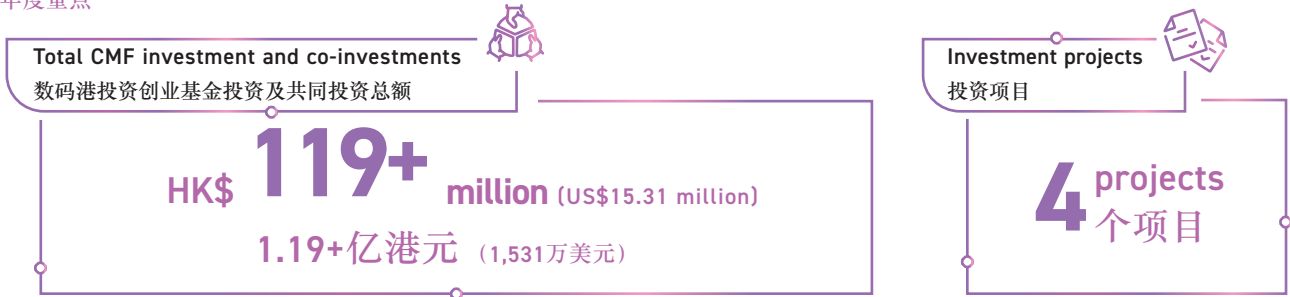
Despite a challenging global fundraising landscape, Cyberport community members achieved varying levels of success throughout the year. GOGO_X, one of Cyberport's earliest incubatees, became the first community company to go public, listing on the Hong Kong Stock Exchange's Main Board. WATI, an SaaS start-up that helps businesses engage with customers via WhatsApp, received HK\$178 million (US\$23 million) in Series B funding to fuel its Southeast Asia growth; CoverGo, an InsurTech start-up, secured HK\$116 million (US\$15 million) in Series A funding to expand its Middle East presence; and Animoca Brands, a high-flying Web3/blockchain Company, clinched HK\$852 million (US\$110 million) to expand its Web3 frontier. While validating the quality of start-ups and the appeal of their solutions to global investors and markets, these deals highlighted Cyberport's position as a tech investment hub.

Cyberport Macro Fund (CMF)

数码港投资创业基金

Annual Highlights

年度重点



Start-ups Thrive with Critical Support

We continued to leverage the **Cyberport Macro Fund (CMF)** and **Cyberport Investors Network (CIN)**, providing strategic and critical financial support to promising start-ups, ensuring they have the resources they need to sustain and prosper. In 2022/23, **CMF**, Cyberport's investment arm that specialises in seed to Series A or later stage funding, invested and attracted co-investments into four community companies, namely Wada Bento (FoodTech), Avalon SteriTech (EnvironmenTech), Gense Technologies (MedTech), and alfred24 (smart logistics). The **CMF** investment and co-investments totalled over HK\$119 million (US\$15.31 million). To date, **CMF** has invested in 27 start-ups and, together with co-investments, the total investment amount reached HK\$1.76 billion (US\$226 million), resulting in a co-investment ratio of 1:9.

开拓海外市场及投资机会

鉴于疫情后全球经济下滑及复苏缓慢，集资活动仍具挑战。尽管留意到本年度前三个季度的投资有所增长，但随着经济形势的变化及全球环境的动荡，创业投资活动放缓。尽管障碍重重，“**数码港投资创业基金**”、“**数码港投资者网络**”及其他促进投资措施仍然继续支持初创企业投资、刺激经济增长及推动国际市场扩张。为寻求新的增长途径，我们不断建立联系，为社群企业提供崭新的发展机会，以扩大规模并拓展新领域。

备受瞩目的集资活动

尽管全球集资环境充满挑战，数码港社群成员全年仍取得了不同程度的成功。数码港最早培育公司之一 GOGO_X成为首家上市的社群企业，并在香港交易所主板上市。帮助企业透过WhatsApp与客户互动的软件营运服务(SaaS)的初创企业WATI在B轮融资中获得1.78亿港元(2,300万美元)资金，有助扩张其在东南亚地区的业务；保险科技初创企业CoverGo在A轮融资中获得1.16亿港元(1,500万美元)资金，扩大其中东地区的业务；Web3／区块链龙头企业Animoca Brands获得8.52亿港元(1.1亿美元)资金，借此扩大其Web3业务版图。该等交易在验证初创企业的质素及其解决方案对全球投资者和市场的吸引力的同时，亦凸显了数码港作为科技投资中心的地位。

为初创企业提供关键助力发展

我们继续利用“**数码港投资创业基金**”及“**数码港投资者网络**”为有前景的初创企业提供策略及关键财务支持，确保它们拥有持续业务及实现发展所需的资源。于2022/23年度，数码港的投资单位“**数码港投资创业基金**”专注于种子到A轮或后期阶段的融资，对4间社群企业作出投资并吸引同共投资，包括和田便当(食品科技)、铠耀环境卫生科技(环境科技)、尖思科研(医疗科技)及alfred24(智慧物流)，“**数码港投资创业基金**”投资连同共同投资总额超过1.19亿港元(1,531万美元)。迄今为止，“**数码港投资创业基金**”已投资27间初创企业项目，基金投资连同共同投资，投资总额达到17.6亿港元(2.26亿美元)，引资比率为1:9。

Meanwhile, **CIN**, an exclusive network of investors consisting of venture capital and private equity funds, family offices, and corporate venture funds, has facilitated investment of HK\$444 million (US\$57.3 million) in 12 community companies in 2022/23. More than 20 members also joined the network this year, many with Greater Bay Area (GBA) and Southeast Asia expertise. **CIN** has facilitated over HK\$2.04 billion (US\$263 million) in total investments and supported 75 projects since inception. Overall, this bolstered membership strengthens the network's ability to generate investment for start-ups while also improving their fundraising and deal-making capabilities. To facilitate investor-matching, two mini Cyberport Venture Capital Forums events were held in July 2022 and January 2023, respectively. The iStartup platform also continued to provide an on-demand platform for **CIN** investors to connect with community companies directly and at any time.

Collaboration and Knowledge Sharing Expands

The **Cyberport Venture Capital Forum (CVCF)** is Cyberport's premier annual event for investors to share knowledge and collaborate, as well as to deepen engagement with community companies. CVCF 2022 saw the sixth edition of the event held in hybrid format, with a "Thriving in the Dynamic: Refocusing for Growth" theme. More than 100 international speakers from 45 countries and regions attended the event, exploring growth opportunities and strategies, including in ESG, metaverse, SportsTech, blockchain gaming, ConstructionTech, and social innovation. Together with the concurrent Smart Living Venture Day, which focused on EdTech, ArtTech, GeronTech, and SocialTech, CVCF 2022 attracted a record-high attendance of 2,500 participants and 120,000 page views on the online platform. It also facilitated over 300 one-on-one meetings between investors and start-ups and generated more than 420 items of coverage from media from over 50 media outlets.

与此同时，“数码港投资者网络”— 汇聚创投基金、私募股权基金、家族投资办公室以及企业创投基金的投资者专属网络，于2022/23年度促成对12间社群企业的融资，合共4.44亿港元（5,730万美元）。今年网络亦新增20多个投资者成员，其中多位成员拥有在大湾区及东南亚的投资专长。“数码港投资者网络”自成立至今已促进超过20.4亿港元（2.63亿美元）的投资总额，为75个项目提供支持。总体而言，这些成员加强网络为初创企业创造投资的能力，同时亦提升企业集资及促成交易能力。为促进投资者匹配成功率，我们于2022年7月及2023年1月分别举行了两次小型数码港创业投资论坛。iStartup平台亦继续为“数码港投资者网络”投资者提供一个按需平台，随时直接与社群企业建立联系。

扩大合作和知识共享

“数码港创业投资论坛”作为数码港最重要的年度活动，可让投资者分享知识和合作，加深与社群企业的互动。数码港创业投资论坛2022为第六届活动，以混合形式举行，主题是“万变寻机遇，重塑增长力”。来自45个国家和地区的100多位国际讲者出席了此次活动，探讨增长机会和战略方向，包括ESG、元宇宙、体育科技、区块链游戏、建筑科技及社会创新。数码港创业投资论坛2022与同时举办的智慧生活创投日（专注于教育科技、艺术科技、乐龄科技及社会科技）一共吸引2,500名与会者，创历史新高，而线上平台则获得120,000次浏览量。活动亦促成逾300个投资者与初创企业的一对一会面，并获得来自50多家媒体的420多篇报导。

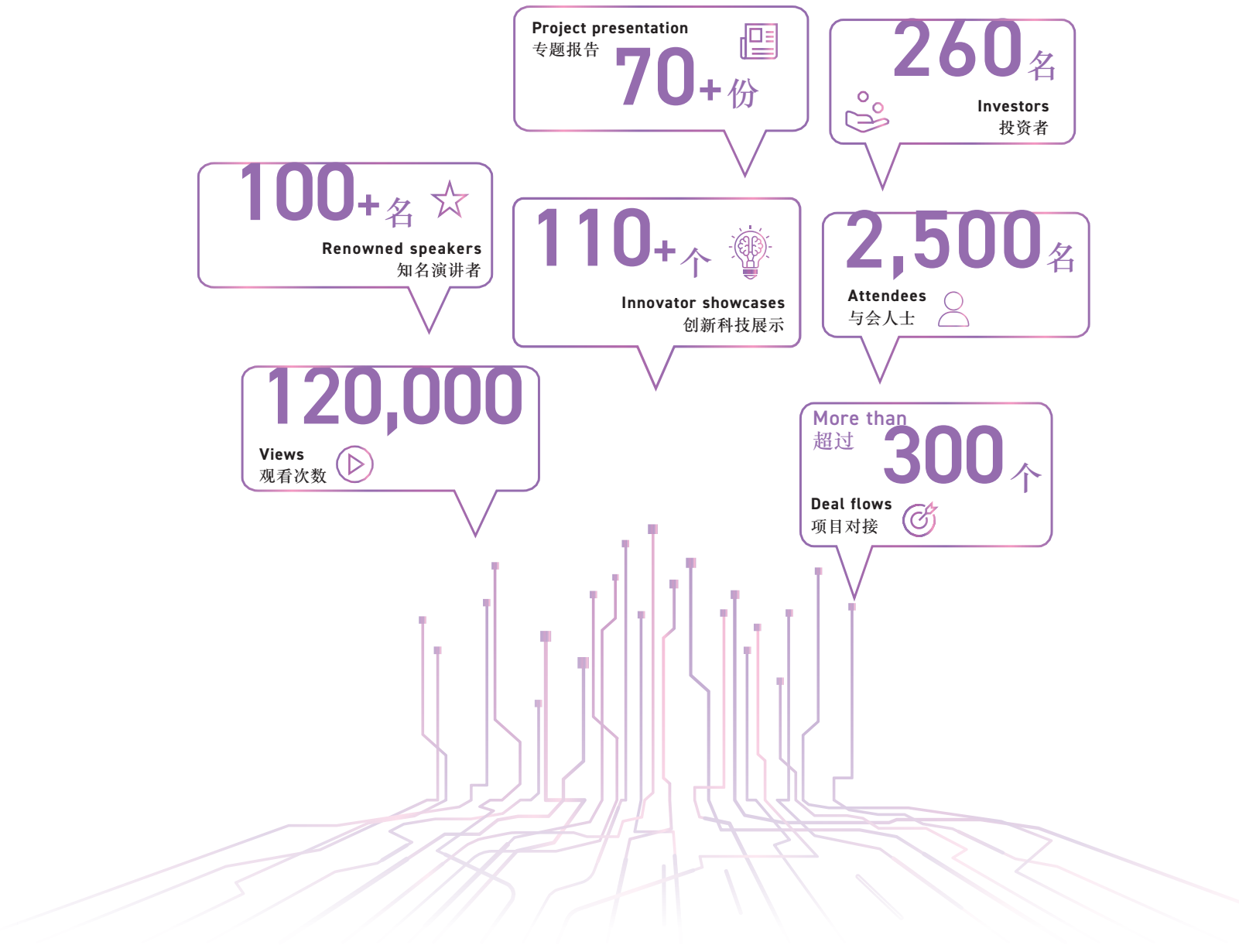


Professor Sun Dong, Secretary for Innovation, Technology and Industry of HKSAR mentioned at **CVCF 2022** that we would be working closely with the Office for Attracting Strategic Enterprises to attract top-notch I&T enterprises and talents to Hong Kong to strengthen the local I&T ecosystem and to power up the development of tech industry of Hong Kong. 香港特区政府创新科技及工业局局长孙东教授在“**2022 数码港创业投资论坛**”上表示，会与引进重点企业办公室紧密合作，吸引优秀创科企业和人才来港，强化本地创科生态圈，以及推动香港科技产业发展。



Together with the concurrent Smart Living Venture Day, which focused on EdTech, ArtTech, GeronTech, and SocialTech, CVCF 2022 attracted a record-high attendance of 2,500 participants and 120,000 page views on the online platform. 2022数码港创业投资论坛与同时举办的智慧生活创投日（专注于教育科技、艺术科技、乐龄科技及社会科技）一共吸引2,500名与会者，创历史新高，而线上平台则获得120,000次浏览量。

Cyberport Venture Capital Forum 2022
2022数码港创业投资论坛



Taking Grasp on the Mainland and Overseas Development Opportunities

Cyberport is constantly forging new connections to bridge community companies to development opportunities both inland and abroad. Fulfilling Hong Kong's role as an international I&T hub, we help the Mainland companies go out and international companies come in, leveraging Hong Kong as their regional base for success in the GBA, the Mainland, and Asia-Pacific region.

We signed several Memorandums of Understanding (MoUs) with the Mainland and Overseas partners in 2022/23. These include with China Resources Enterprise to nurture and invest in Smart Living start-ups; with the Shanghai Park Development Enterprise Lingang Group to help start-ups establish a foothold on the Mainland; with ABC International Holdings Limited to promote exchange in financial innovation between Hong Kong and the Mainland. Our collaborations with DMALL, Asia's largest smart retail platform, and JS Global Lifestyle helped foster a diverse Smart Living innovative community. Cyberport also signed an MoU with the Dubai Future Foundation to promote I&T collaboration between Hong Kong and the Middle East.

把握内地及海外发展机遇

数码港不断建立新的联系，为社群企业在内地及海外的发展机会牵线搭桥。为发挥香港作为国际创科枢纽的角色，我们利用香港作为内地及国际公司在大湾区、内地及亚太地区取得成功的区域性基地，帮助内地公司走出去，国际公司走进来。

我们在2022/23年度已与内地及海外合作伙伴签署多份谅解备忘录，其中包括与华润创业合作，培育和投资智慧生活初创企业；与上海园区开发企业临港集团合作，帮助初创企业落户内地；与农银国际控股有限公司促进香港与内地科技企业的金融创新交流。我们与亚洲最大的智慧零售平台多点DMALL及JS环球生活达成合作协议，共同培育多样化的智慧生活创新社群。数码港亦与迪拜未来基金会签署谅解备忘录，以促进香港与中东的创科合作。

We welcomed several Mainland delegation visits, including by the Guangdong and Shandong Provincial People's Governments, the Hainan Free Trade Port and Fullsling Internet Industrial Park, the World Frontier Science and Technology Conference Committee. Strengthening ties with the Mainland, promoting Hong Kong's integration into national development.

Overseas Outreach Ever-Expanding

With MENA markets becoming more important, Cyberport hosted the Asia MENA Culture Technology Economic Collaboration Forum to connect Hong Kong's creative, cultural, and Digital Entertainment industries with a Saudi delegation to explore collaboration. We also organised a Scaling Hong Kong to the Nordics delegation for Digital Entertainment and game development companies to explore opportunities with renowned game companies in Finland, Sweden, and Denmark.



Cyberport has continued to attend high-profile international events to showcase community solutions, create networking opportunities for community companies, and share thought leadership on emerging I&T developments. At the Asian Financial Forum 2023, for which Cyberport has been the FinTech Partner for seven consecutive years, 36 FinTech start-ups showcased their innovative solutions, with Cyberport representatives hosting a thematic forum titled "The Driving Forces of Virtual Asset Development in Hong Kong – Opportunities and Challenges". At the Belt and Road Summit 2022, eight community companies showcased their innovative solutions online and connected with potential partners. Cyberport also held breakout sessions focused on the GBA to discuss GreenTech, sustainable FinTech, talent cultivation, and entrepreneurship development. Similar events were organised at the ICT Expo 2022, InnoTech Expo 2022, Innovation & Technology Trade Show 2022, Hong Kong FinTech Week 2022, and the Asia Summit on Global Health 2022.

我们接待了多个内地代表团来访，包括广东及山东省人民政府、海南自由贸易港、复兴城互联网信息产业园及世界前沿科技大会委员会等，强化与内地的联系，亦促进香港融入国家发展之大局。

持续拓展海外联系

随着大中东市场日趋重要，数码港已举办亚洲与大中东地区文化科技经济高峰论坛，将香港的创意、文化及数码娱乐业界介绍予沙特代表团，探讨合作事宜。我们亦已为数码娱乐和游戏开发企业组织“香港数码娱乐及游戏企业北欧市场扩展计划”的访问团，旨在与芬兰、瑞典及丹麦的知名游戏企业探索合作机会。



Representatives from Hong Kong's cultural and creative industries as well as the Digital Entertainment sector met with a delegation from Saudi Arabia to explore how Hong Kong can become a gateway fostering exchanges between MENA and Asia.
本港文化创意产业与数码娱乐业界代表与沙特阿拉伯代表团会面，探讨香港如何成为促进亚洲及大中东地区交流的门户。

数码港继续参与备受瞩目的国际活动，以展示社群解决方案、为社群企业创造建立人脉机会，以及分享新兴创科发展的领导思维。数码港已连续七年成为亚洲金融论坛的金融科技合作伙伴，在该论坛2023年活动上，有36间金融科技初创企业展示创新解决方案，而数码港代表主持“香港虚拟资产发展的驱动力——机遇与挑战并存”的专题论坛。在“一带一路高峰论坛2022”上，八间社群企业在线展示了他们的创新解决方案并与潜在合作伙伴建立联系。数码港亦已举办聚焦大湾区的分组会议，讨论绿色科技、可持续金融科技、人才培养以及创业发展等事宜。同类型活动包括国际资讯科技博览2022、创科博览2022、创新及科技商贸展览2022、香港金融科技周2022及亚洲医疗健康高峰论坛2022亦有举办。



Jason Chen 陈隽
CEO and Co-founder of Kamakura Foods Limited (Wada Bento)
株式会社鎌仓食品有限公司 (和田便当)
行政总裁及共同创办人

Cyberport Incubated Company – Wada Bento

数码港培育企业 – 和田便当



- Established a decentralised food service platform powered by patented AIoT hot-chain FoodTech
利用智能物联网热链食品科技专利建立了去中心化餐饮服务平台
- A Cyberport Incubation Programme alumnus, Smart-Space user, and Cyberport Macro Fund investee
“数码港培育计划”已毕业的培育公司、Smart-Space用户及获“数码港投资创业基金”投资公司
- Forbes Asia 100 to Watch
福布斯亚太区值得关注的 100 家企业
- Winner of the Hong Kong Retail Innovation Grand Award
香港零售科技创新大奖得主
- HKTDC Start-up Express winner
香港贸发局创业快线优胜者
- Expanded to Japan and Vietnam markets
业务拓展至日本及越南市场
- Successfully completed Pre-A financing during the year, accumulating over HK\$35 million in fund-raising
年内成功完成 Pre-A轮融资，累计融资逾3,500万港元

From the Founder:

创办人表示：

“Wada Bento deeply appreciates Cyberport's invaluable support. The investment we received through the Cyberport Macro Fund has been a crucial catalyst for our growth and expansion. The Cyberport team has also been an incredible partner in our international outreach efforts. Their comprehensive support, from providing a dedicated studio for hardware fabrication and certification to funding assistance for securing overseas patents, has been essential and profound.”

“和田便当对数码港的宝贵支持表示感谢。我们透过‘数码港投资创业基金’获得的投资，对我们的成长和扩张起到了非常关键的推动作用。在我们的国际拓展工作中，数码港团队亦是我們不可多得的合作伙伴。他们提供了全面的支持，从提供专门的工作室进行硬件制造和认证、到为获得海外专利提供资金援助，这些支持至关重要且影响深远。”

GBA Links Established and Strengthened

To support expansion into the GBA and the Mainland, Cyberport continued to co-organise the Hong Kong Chapter of the state-level “Maker in China” SME Innovation and Entrepreneurship Global Contest 2022, an international competition aimed at bringing innovative companies into the Mainland.

建立和加强大湾区联系

为支持企业向大湾区及内地扩展，数码港继续合办2022年“创客中国”国际中小企业创新创业大赛香港分站赛国际赛事，以期将创新企业引入内地。



The top 10 finalists in the Hong Kong Chapter of the “Maker in China” SME Innovation and Entrepreneurship Global Contest received 1-on-1 business matching sessions with Mainland's investors and enterprises. The champion, first runner-up, and second runner-up then represented Hong Kong and participated in the Global Final held on the Mainland, competing for support to enter the GBA market.
在“创客中国”国际中小企业创新创业大赛——香港分站赛入围十强的参赛队伍获得与内地投资者及企业进行一对一项目对接的机会，首三名更会代表香港参加在内地举行的全球总决赛，争取进军大湾区市场的支援。

An all-time high of more than 150 start-ups and SMEs, including 46 community companies, participated in the contest. Six community companies made it into the top 10, and were provided with over 60 business matching sessions with Mainland Chinese investors and enterprises, as well as other support for expanding their businesses. The top three teams included champion Wizpresso and first runner-up Gense Technologies, both of whom are Cyberport companies. They went on to represent Hong Kong at the Global Contest, where they competed against other global top teams for opportunities to match with investors, land in technology parks, and receive mentorship in the Mainland. In addition to fostering global I&T exchange, the contest culminated in over 180 patents, reaching a record high.

Cyberport renewed the **“Road to GBA” programme** with PwC Hong Kong to help more start-ups enter the GBA. While the first edition, **Road to GBA Start-up Challenge**, connected community companies with GBA investors, clients, and partners through a competition, the **Road to GBA Start-up Programme 2.0** was repositioned as an incubation programme. By recruiting cluster-specific start-ups in phases each year, the programme is designed to provide full-fledged, tailored support and training. The first phase enabled 11 FinTech and green finance companies to participate in a six-month GBA Go-to-Market Programme, which included themed workshops, corporate management consultation, investment roadshows, business matching, and assistance from GBA partners. Participants also received guidance on Mainland cybersecurity, internet infrastructure, and data policies from members of the Cyberport Technology Network to enhance their understanding of relevant regulatory policies and other essential information. The programme's future phases will turn the focus to Smart Living and Digital Entertainment clusters.



At the **Road to GBA Start-up Programme 2.0**, 11 selected Cyberport community companies in GreenTech and Green Finance were entitled to participate in a six-month GBA Go-to-Market Programme with comprehensive support and training.

“走进湾区创业计划2.0”让11间获选的数码港金融科技及绿色金融的社群企业获得为期六个月的“走进湾区”全面支援及培训。

Further Support for Mainland Exploration

Beyond the GBA, Cyberport's **Overseas/Mainland Market Development Support Scheme (MDSS)** continued to enable community companies to explore Mainland and international opportunities. MDSS offers incubatees or CCMF grantees up to HK\$200,000 in subsidies to join delegations, trade shows, and exhibitions, engage in landing services, and utilise online and offline marketing services in the Mainland and overseas. In 2022/23, the scheme saw a threefold increase in applications from the previous year, with 91 received, supporting 60 marketing and outreach projects and helping start-ups rebound after the pandemic. This year, MDSS-related financial assistance reached HK\$2.91 million, nearly threefold as compared with 2021/22.

超过150家初创企业及中小企业（包括46家社群企业）参赛，创下历届之冠。六家社群企业跻身前十，获提供牵线内地投资者及企业的60余场业务配对环节，以及其他拓展业务的支援。数码港社群企业分占三甲中两个席位，包括冠军Wizpresso及亚军尖思科研有限公司。两家公司代表香港参加全球大赛，与其他全球顶尖队伍竞争，寻求与内地投资者配对、落户内地科技园及获内地指导的机会。除了促进全球创科交流外，比赛亦培育超过180项专利成果，创下历史新高。

数码港与罗兵咸永道香港续办“走进湾区”计划，协助更多初创企业进入大湾区。首届“走进湾区创业计划大赛”通过比赛的形式，将社群企业与大湾区投资者、客户及合作伙伴联系起来，而“走进湾区创业计划2.0”则被重新定位为一项培育计划。该计划每年分阶段招募特定集群的初创企业，旨在提供全面、度身订造的支援及培训。该计划首阶段有11家金融科技及绿色金融企业参加为期六个月的走进湾区计划，包括主题研讨会、企业管理咨询、投资路演、业务配对以及大湾区合作伙伴的协助。参与者亦获数码港科技网络成员提供内地网络安全、互联网基建及数据政策方面的指引，以加深彼此对相关监管政策及其他重要信息的了解。该计划未来数个阶段的重点将转移至智慧生活及数码娱乐集群。

支持社群企业在内地发展

除大湾区以外，数码港的“海外及内地市场推广计划”继续协助社群企业开拓内地及国际商机。该计划向培育公司或数码港创意微型基金资助项目提供高达20万港元资助，以参加考察团、商展，进行落地服务，并在内地及海外利用线上及线下市场营销服务。在2022/23年度，该计划收到的申请较上年度增加三倍，共收到91份申请，资助60个市场推广及拓展项目，并帮助初创企业在疫情过后实现反弹。今年，与海外及内地市场推广计划相关的财政支援达到291万港元，较2021/22年度增加接近三倍。

After the pandemic and full resumption of international travel in Hong Kong, Cyberport promptly organised start-ups to visit the Greater Bay Area, Japan, and Israel, helping them to gain a deeper understanding of the emerging markets to prepare for business expansion. Meanwhile, Cyberport companies continued to expand to the Mainland and overseas, with extensive business expansions by nearly 190 incubatees and incubation alumni establishing a presence on the Mainland and more than 30 overseas countries, such as Australia, Canada, Japan, Malaysia, Singapore, Thailand, the Middle East, the UK, etc. The Cyberport start-up community showcases international diversity, with one of four onsite company founders originating from non-local regions.



In January 2023, Cyberport led 21 community start-ups to Tokyo in Japan and met with the Tokyo Metropolitan Government, Pasona Group, Mizuho Bank, and visited co-working spaces including Plug & Play, Fingate and Fincity.Tokyo to learn about the Japanese working culture and explore the business model for Hong Kong start-ups landing in Japan.

2023年1月，数码港带领21间社群初创企业到访日本东京，先后拜访东京都政府、Pasona Group、瑞穗银行，并参观共享办公室包括Plug & Play, Fingate 和Fincity.Tokyo，了解日本工作文化，及探索香港初创在当地营商模式。



Cyberport and **Cyberport Technology Network** member Check Point Software Technologies (Check Point) co-organised **“Secure by Innovation”**, sponsoring start-ups to visit Israel, including participation in Cyber Week 2023, visiting Check Point's headquarters in Israel and engaging in one-on-one meetings. These helped enhance start-up founders' understanding of the Israeli market environment, laying a solid foundation for their expansion into the Middle East market.

数码港联同“数码港科技网络”成员Check Point Software Technologies (Check Point)合办“网络安全创新计划”，资助初创企业前往以色列交流，包括参与Cyber Week 2023及参观Check Point以色列总部，并进行一对一会面，加强初创企业了解当地市场环境，为开拓中东市场打好基础。

Outreach Remains Critical in Global Environment

Cyberport is well-positioned to navigate post-pandemic challenges, and reinforce the **CMF** and **CIN** to a position of strength. We will ensure promising start-ups receive the financial support they need and Hong Kong's I&T industry remains competitive, essential at this critical juncture in global development. We will help community companies expand regionally and internationally to capitalise on opportunities (including RCEP and ASEAN), while connecting global companies to GBA, the Mainland, and the Asia-Pacific region via Hong Kong. Cyberport will also help community companies capture Mainland opportunities, and assist Hong Kong to further its contributions as an international I&T hub, enhancing its role as a gateway between the Mainland and the rest of the world. With these measures in place, our community looks set to capitalise on opportunities and launch members to further accomplishment.

对外拓展在全球经济环境中仍是关键

数码港已准备好应对后疫情时代的挑战，并加强“数码港投资创业基金”及“数码港投资者网络”的优势。我们将确保有前景的初创企业获得所需的资金支持，同时确保香港的创科产业仍具竞争力，这在全球发展的关键时刻至关重要。我们将帮助社群企业拓展地区及国际业务，以捕获商机（包括《区域全面经济伙伴关系协定》及东盟市场），同时透过香港建立全球企业与大湾区、内地及亚太地区之间的联系。数码港亦会协助社群企业把握内地机遇，并支援香港进一步发展为国际创科枢纽，加强其作为内地与世界其他地区之间的门户角色。在落实这些措施后，我们的社群有望把握市场机遇并带领成员取得更大成就。