

&T is unveiling vast horizons for community companies, with new hotspots 創科為社群企業開闢了廣闊的天地,大灣區、一帶一 emerging across the Greater Bay Area (GBA), the Belt and Road, and beyond. 路等地區不斷湧現新熱點。這些時刻令人無比振奮。 These times are incredibly exciting. Recognising that start-ups require robust 數碼港認識到,初創企業需要強大的財務及外展支援 financial and outreach support to scale and achieve their maximum potential, 以擴大規模並發揮其最大潛力,因此,數碼港在善用 Cyberport is leveraging its existing apparatuses while actively expanding 現有資源的同時,亦積極拓展全球網絡。為把握這千 global networks. To take advantage of this once-in-a-generation moment, 載難逢的機遇,我們正推動增長,助力初創企業拓展 we are propelling growth, empowering start-ups to broaden their reach, 業務,提升香港作為全球創科中心的競爭力,引領科 and contributing to Hong Kong's competitiveness as a global I&T hub at the 技創新及創業成功。 forefront of technological innovation and entrepreneurial success.

Fundraising Efforts Hit Maximum Energy

Despite a global fundraising landscape fraught with fluctuations and 儘管全球融資環境充滿波動及不確定性,但香港的公 uncertainties, Hong Kong's public and private funding options continued to 眾及私人融資選擇持續為初創企業提供多樣化支援。 offer diverse support for start-ups. In 2023/24, we proudly celebrated two 於2023/24年度,我們樂見兩間社群企業晉身獨角獸 community companies reaching unicorn status - Web3.0 blockchain and 行列,他們分別為Web3.0區塊鏈及智能合約審計平台 smart contract auditor CertiK, and licensed virtual asset exchange HashKey - CertiK及持牌虛擬資產交易所HashKey,讓我們的獨 bringing our total to an impressive eight. During 2023/24, Cyberport community 角獸企業總數增至八間。於2023/24年度,數碼港社群 companies raised HK\$3,212.93 million (US\$412 million), marking a 7.5% year- 企業融資額為32.1293億港元 (4.12億美元), 同比增長 on-year increase and propelling the accumulated funds raised past the HK\$40.5 7.5%, 累計融資額突破405億港元(約52億美元)的里 billion (approximately US\$5.2 billion) milestone, underscoring robust investor 程碑,彰顯投資者對我們的社群企業信心十足。 confidence in our community companies.

Several notable fundraises stood out. Klook secured a substantial HK\$1.63 另有多項融資備受關注。Klook獲得16.3億港元(2.09 billion (US\$209 million) to fuel business growth. HashKey clinched nearly (億美元)的大額融資,以推動業務增長。HashKey在A HK\$775 million (US\$100 million) in Series A funding, catapulting its pre-money 輪融資中獲得近7.75億港元 (1億美元) 資金,使其投 valuation to HK\$9.3 billion (US\$1.2 billion). Bowtie obtained HK\$270.5 million 資前估值飆升至93億港元 (12億美元)。Bowtie在B2 (US\$34.68 million) in Series B2 funding to drive expansion and innovation, while 輪融資中獲得2.705億港元 (3,468萬美元) 資金,以推 Singapore-based **Sleek** garnered HK\$108.5 million (US\$14 million) in a Series 動擴張及創新,而總部位於新加坡的**Sleek**在A輪融 A round, bolstering its global ambitions. Rice Robotics landed HK\$54.3 million 資中獲得1.085億港元 (1,400萬美元) 資金,支持其擴 (US\$7 million) to expand its Hong Kong plant and venture into Japan; and 展全球的野心。Rice Robotics獲得5,430萬港元(700 MediConCen acquired HK\$53.57 million (US\$6.868 million) in Series A funding 萬美元) 資金,以擴大其香港廠房及開拓日本市場; to extend its global footprint, particularly in the Middle East and Southeast MediConCen在A輪融資中獲得5.357萬港元(686.8萬 Asia. Another Singapore-based start-up, Lendela, captured HK\$38.8 million 美元) 資金,以擴張其全球(尤其是中東及東南亞)業 (US\$5 million) in Series A funding to strengthen its presence in the Asia-Pacific 務。另一間總部位於新加坡的初創企業Lendela在A輪 region.

Investor Resources Uplifted to the Next Level

Cyberport continued to deliver strategic and critical investment support to 數碼港繼續透過「數碼港投資創業基金」及「數碼港投 high-growth community companies through the Cyberport Macro Fund (CMF) 資者網絡」為高增長的社群企業提供策略及關鍵投資支 and Cyberport Investors Network (CIN). As of 31 March 2024, the CMF, 援。截至2024年3月31日,數碼港的共同投資基金一 Cyberport's co-investment fund dedicated to galvanising private and public 「數碼港投資創業基金」,已投資28個數碼港初創項 investors to provide Series A stage funding and beyond for promising start-ups, 目。該基金致力激勵私人及公眾投資者為有潛力的初 has invested in 28 Cyberport start-up projects. These investments, along with 創企業提供A輪及後期融資。該等投資包括同一輪融資 co-investments raised during the same round, have amassed a total financing 的共同投資,累積融資總額已超過19億港元(約2.5億 amount exceeding HK\$1.9 billion (approximately US\$250 million), boasting an 美元),引資比率高達1:9。於2023/24年度,「數碼港 impressive co-investment ratio of 1:9. In 2023/24, the CMF's investment in 投資創業基金」對Green Monday的投資,促成了大量 Green Monday catalysed significant co-investments and facilitated the opening 共同投資,並促進Green Monday在數碼港商場內開設 of a plant-based concept store to showcase its alternative food products such 綠色素食概念店以展示其植物肉等替代食品。 as plant based protein in the Arcade.

融資活動臻極致

融資中獲得3.880萬港元 (500萬美元) 資金,以加強其 亞太地區的業務。

投資者資源達到新高度



Henson Tsai 蔡廷峰 Founder & CFO 創辦人及行政總裁

SleekFlow is the Omnichannel Conversational Al Suite for customer engagement. The all-in-one SleekFlow platform creates seamless and personalized customer journeys across everyone's go-to messaging channels, including WhatsApp, Instagram, live chat, and more. SleekFlow is dedicated to shaping the future of communication by empowering companies to center all their workflows around meaningful conversations

SleekFlow is a Meta Verified Partner/WhatsApp BSP Select Tier. Trusted by 2,000+ users all around the world, SleekFlow's solutions extends across multiple industries and clientele, including Delonghi, Hilton Dubai, L'Occitane, Shangri-la, Hong Kong Broadband Network, Cellini, Khind, TOTO, 7-11, Kimberly Clark, Awfully Chocolate and

SleekFlow is located in Singapore, Hong Kong, Malaysia, Indonesia, Brazil, and the UAE. In Aug 2024, the startup secured a HK\$54.6 million (US\$7 million) Series A+ funding round led by Atinum Investment, with participation from AEF Greater Bay Area Fund, Transcend Capital and Moses Tsang. The company has raised a total of HK\$117 million (US\$15 million) to date.

SleekFlow是由AI驅動的全渠道通訊雲端平台,旨在提升客戶參與度。通過整合 WhatsApp、Instagram、即時聊天等各類常用訊息傳遞渠道,打造無縫且個性化的客 戶旅程。SleekFlow致力塑造未來通訊方式,使企業能夠將所有工作流程集中於有意 義的對話中。

SleekFlow是Meta認證合作夥伴/WhatsApp BSP精選級別合作夥伴。SleekFlow的 解決方案深受全球超過2,000名用戶信賴,客戶來自各行各業包括Delonghi、杜拜希 爾頓、L'Occitane、香格里拉、香港寬頻、Cellini、Khind、TOTO、7-11、Kimberly Clark、Awfully Chocolate及奧迪等品牌。

SleekFlow公司總部位於新加坡,並於香港、馬來西亞、印尼、巴西及阿聯酋均設 有辦事處。此初創企業於2024年8月獲Atinum Investment、AEF大灣區創業基金、 Transcend Capital及曾國泰注資,完成了5,460萬港元(700萬美元)A+輪融資。迄今為 止,該公司共融資1.17億港元(1,500萬美元)。

Awards: 避項:

Deloitte Technology Rising Star Company 2023 Hong Kong 德勤香港2023年度科技新星企業

Hong Kong ICT Awards 2022: ICT Startup (Software and Apps) Gold Award 2022香港資訊及通訊科技獎:資訊科技初創企業(軟件及應用程式)金獎

Henson Tai listed on Forbes 30 UNDER 30 (2023): Enterprise Technology 蔡廷峰以「企業科技」界別入選福布斯2023年度《亞洲30位30歲以下精英榜》名單

Gen.T List 2023

2023年Gen.T亞洲新銳先鋒名單

HKRMA Smart Retailing Awards 2023 (Smart Retail Talent Award - Grand Prize for

2023年香港零售管理協會智能零售大獎(智能零售人才大獎-電子商務專家大獎)

Cyberport Community Company - Sleekflow 數碼港社群企業 - Sleekflow

sleekflow

From the Founder: 創辦人表示:

Cyberport's unparalleled entrepreneurial support and vibrant ecosystem have empowered SleekFlow to rapidly scale our operations, develop groundbreaking solutions and attract top-tier industry talent. Looking ahead, we are excited to deepen our partnership and pioneer nextgeneration innovations that will redefine the digital landscape.

數碼港無可比擬的創業支援和充滿活力的生態圈讓SleekFlow迅速擴大業務規模, 開發突破性的解決方案,並吸引一流的行業人才。展望未來,我們樂於深化合作, 引領新一代創新,重新定義數碼環境。



Cybernort 2023/24 Annual Report 數碼港 2023/2// 在報

Cyberport Macro Fund (CMF) 數碼港投資創業基金

Annual Highlights

年度重點

Total CMF investment and co-investments 數碼港投資創業基金投資及共同投資總額

Approx. HK\$ 160 million (US\$20.5 million)



約1.6億港元 (2.050萬美元)



The CIN also organised events in 2023/24 for fundraising, deal-making and 於2023/24年度,「數碼港投資者網絡」亦舉辦多項活 investor-start-up connections. These included a Web3.0-themed CIN investors 動,以進行融資、引資並促進投資者及初創企業聯 meet-up, drawing over 50 investors; an investor-start-up matching event 繫。該等活動包括:以Web3.0為主題的數碼港投資 during the JUMPSTARTER final pitch event; and a two-day Cyberport Pitch Day 者網絡投資者見面會,吸引了50多名投資者參加; 2024 showcasing nine start-ups specialising in FinTech. Web3.0. Smart Living. 在JUMPSTARTER最終pitch活動期間舉辦的投資者及 HealthTech, EdTech, AI, and Big Data, facilitating over 200 deal flows. CIN 初創企業配對活動;及為期兩日的2024數碼港Pitch investors also actively participated in the Cyberport Venture Capital Forum Day,展示了九間專門從事金融科技、Web3.0、智慧 2023, including a dedicated Cyberport matching session at the Smart Living 生活、健康科技、教育科技、人工智能和大數據的初 Lab. Moreover, we continued to offer iStartup as an on-demand platform, 創企業,促成了200多筆交易。數碼港投資者網絡投 enabling CIN investors to connect with community companies directly, anytime 資者亦積極參與「2023數碼港創業投資論壇」,包括於 and anywhere, enhancing the network's dynamism and accessibility.

Exclusive Avenues into Venture Capital

The annual Cyberport Venture Capital Forum (CVCF) 2023 remains a high- 一年一度的「2023數碼港創業投資論壇」繼續是社群企 calibre event for global investor knowledge-sharing, collaboration, and 業參與全球投資者知識分享、合作及交流的高水平活 engagement with community companies. With "Venture Forward: Game 動。為期兩日的論壇以「科技革新 領航創投未來」為 Changing through Innovation" as the theme, the two-day hybrid forum brought 主題,以線上與實體形式舉行,雲集逾80位有影響力 together over 80 influential venture experts, entrepreneurial visionaries, and 的創投專家、創業先驅及創新思想家。該等傑出人士 innovative thinkers. These luminaries imparted insights, shared strategies, and 就Web3.0和人工智能等一系列新興趨勢傳授見解、分 identified investment opportunities across a spectrum of emerging trends, such 享策略並識別投資機會。 as Web3 0 and Al

發展。

Smart Living Lab舉辦的數碼港專門配對環節。此外, 我們繼續提供「iStartup」作為一個按需平台,讓數碼 港投資者網絡投資者能夠隨時隨地直接與社群企業建 立聯繫,增強網絡的活力和可及性。

創業投資的專屬途徑

Recognising the global economic momentum shifting eastward, CVCF 2023 also 有見全球經濟增長動力東移,「2023數碼港創業投資論 cast a spotlight on fostering collaborative links with the Middle East, ASEAN, and the GBA. The forum once again achieved an impressive reach, drawing over 2,500 attendees and garnering more than 120,000 page views. Beyond the main sessions, CVCF offered practical value through Start-up Workshop and Start-up 碼港創業投資論壇亦提供實用的初創工作坊及初創診 Clinic, while facilitating over 300 fundraising meetings.

Aligning with the government's drive to promote GreenTech, a dedicated 為配合政府推廣綠色科技的工作,於第二日特別舉辦 GreenTech and Sustainability Venture Day was organised on day two. This focused event brought together more than 20 cross-disciplinary speakers across four impactful sessions. The experts shared profound insights on carbon emission reduction, sustainability, and the transformative power of green technologies, while identifying promising investment opportunities in this rapidly emerging sector.

壇」還聚焦加強與中東、東盟和大灣區的合作聯繫上。 該論壇再次產生了深遠的影響,吸引逾2,500人參與, 網上平台瀏覽量更超過12萬人次。除主場活動外,數 所,促成逾300場融資配對。

「綠色科技及可持續創投日」。該焦點活動匯聚了20多 位跨領域演講嘉賓參與四個引人入勝的分享會。專家 們就碳減排、可持續發展及綠色技術的變革力量分享 了深刻的見解,同時指出了這一快速發展的行業中最 且前号的投資機會。



Cyberport Venture Capital Forum 2023, themed "Venture Forward: Game Changing through Innovation", gathered a dynamic blend of the world's influential venture experts, entrepreneurial visionaries and innovative thinkers. They delved into the prospects and strategies for the venture capital market to capitalise on emerging trends such as Web3 and Al.

「2023數碼港創業投資論博」以「科技革新 領航創投表來」為主題 ; 匯聚目全球影響力的創扮事家及行業領袖結茁, 深λ 探討新朋技術加 Web3和人工智能急速發展下的創投市場前景和策略。



Development Knows No Bounds as Companies Go Global

Cyberport continued to forge vital connections between community members and the national and global stage, unlocking broader development opportunities. In 2023/24. our Overseas/Mainland Market Development 我們的「海外及內地市場推廣計劃」向107間培育公司 **Support Scheme (MDSS)** provided financial assistance totalling HK\$4.1M to 107 incubatees or CCMF grantees. This facilitated participation in 236 marketing and outreach projects across Mainland China and overseas markets, a significant surge for the second year in a row, marking a fourfold growth from 60 projects in 2022/23. This notable increase highlights our community companies' growing ambition and readiness to embrace global opportunities.

企業走向全球 發展永無止境

數碼港繼續為社群成員與國家及全球舞台建立至關重 要的聯繫,開拓更廣闊的發展機遇。於2023/24年度, 或「數碼港創意微型基金」資助項目提供總計410萬港 元的財務資助。這助企業在中國內地和海外市場參與 236個市場推廣及拓展項目,連續兩年錄得大幅增長, 較2022/23年度的60個項目增加三倍。這突顯了社群企 業日益壯大的雄心且蓄勢待發迎接全球機遇。

Cyberport 2023/24 Annual Report 數碼港 2023/2// 年報 Elevating start-ups to the national stage, we continued to co-organise the Hong 為支持初創企業走向全國舞台,數碼港繼續承辦2023 Kong Chapter of the "Maker in China" SME Innovation and Entrepreneurship Global Contest 2023. This state-level international competition brings innovative companies into the GBA and facilitates industrial cooperation and upgrades. The contest once again saw remarkable results from the Cyberport 賽中取得優異成績,複耳科技(Dai3mimi)及德立數據 community, with Dai3mimi and Datality Lab securing the champion and first runner-up titles respectively in the Hong Kong Chapter. They earned the opportunity to represent Hong Kong in the final global contest, competing against top teams from Macao, Japan, Korea and ASEAN. Winners of the contest 在大灣區拓展業務方面獲得全面支援,包括與內地投 received comprehensive support for business expansion in the GBA, including matching with Mainland investors, assistance in landing in technology parks, and mentorship for translating tech innovations into market-ready solutions. The 2023 edition of the contest attracted approximately 150 participating projects, involving over 230 patents, and facilitated around 70 financing matchmaking discussions.

「創客中國」國際中小企業創新創業大賽 - 香港分站 賽。該國家級的國際競賽吸引了創新型企業進入大灣 區,促進了產業合作和升級。數碼港社群再次於此大 (Datality Lab)分別奪得香港分站賽的冠亞軍。他們贏 得了代表香港參加全球總決賽的機會,與來自澳門、 日本、韓國和東盟的頂尖隊伍比拼。大賽的優勝者可 資者對接、獲協助進駐科技園區,以及獲指導將科技 創新轉化為適合市場的解決方案。2023年的大賽吸引 約150個項目參賽,涉及逾230項專利,促成約70個意 向融資對接洽談。



The Final Contest of "Maker in China" SME Innovation and Entrepreneurship Global Contest 2023 - Hong Kong Chapter was successfully held at Cyberport. The 2023 edition of the contest attracted approximately 150 applications

2023「創客中國」國際中小企業創新創業大賽香港分站賽決賽於數碼港順利舉行,香港分站 賽吸引約150個項目參賽。



Cyberport community start-ups Dai3mimi and Datality Lab clinched the champion and first runner-up titles respectively in the Hong Kong Chapter Final, Together with the second runner-up, Calandex Innovation & Technology they will represent Hong Kong to compete in the Global Final for support for business expansion in the GBA market.

香港分站賽決賽由數碼港社群初創複耳科技(Dai3mimi)及德立數據(Datality Lab) 分別奪得冠亞軍,而香港碳境創新科技(Calandex Innovation & Technology)則得 到季軍。他們將代表香港參加全球總決賽,爭取推軍大灣區市場的支援。

New Opportunities from Hong Kong to GBA and Beyond

Cyberport continued to fulfil its role as a State-level Scientific and Technological Enterprise Incubator and bolster Hong Kong's position as an international I&T hub, facilitating home-grown and Mainland companies to go global while attracting international companies to come in. During the year, our endeavours in forging strategic partnerships gained significant momentum.

從香港到大灣區及其他地區的新機遇

數碼港繼續發揮其作為國家級科技企業孵化器的角 色,鞏固香港作為國際創科中心的地位,助力本地和 內地公司「走出去」,同時積極將海外企業「引進來」。 年內,我們在建立戰略合作關係方面的努力取得重大



Cyberport signed a MoU with Beijing International Big Data Exchange at the session on the development of the digital economy industry in Beijing and Hong Kong, during the 26th Beijing-Hong Kong Economic Cooperation Symposium. The aim is to jointly co-build high-value data infrastructure facilities, accelerate data flow, enhance support for frontier technology and innovation development, and promote the development of digital economy industry and smart city. 數碼港在第二十六屆北京·香港經濟合作研討洽談會京港數字經濟產

業發展專場上,與北京國際大數據交易所簽署合作備忘錄,共同探 索共建實現高價值數據的基礎設施,加快數據流通,增強對前沿科 技開發及創新的支撐,促進數字經濟產業發展及智慧城市建設。



CR Research Institute and Cyberport signed a collaboration agreement for the Joint Accelerator Programme, followed by a plague unveiling ceremony

華潤研究院與數碼港簽署聯合加速器計劃合作協議, 暨淮行揭牌儀式。

We signed a series of Memoranda of Understanding (MoUs) with both public and private Mainland institutions, empowering start-ups to seize new opportunities in the GBA and Mainland China and propelling the growth of emergent I&T sectors. A key partnership was forged with the Beijing International Big Data Exchange to co-develop high-value data exchange systems and foster mutual growth in big data. We also launched a joint accelerator programme with China Resources Research Institute, and initiated an Industry Acceleration Programme with Lingang Group to propel cross-sectoral cooperation and high-level science and technological cooperation between Hong Kong and Shanghai. Additionally, we signed a strategic cooperation memorandum with ABC International to jointly invest in Hong Kong's I&T enterprises and collaboratively strengthen Hong Kong's entrepreneurial ecosystem.

Delegations and Visits Add Anticipation and Dynamism

Our efforts to diversify its international network bore significant fruit. We signed an MoU with King Abdulaziz City for Science and Technology (KACST), a leading national laboratory in Saudi Arabia, to foster collaboration. During the Asian Financial Forum 2024, we established an MoU with d · Camp, the largest start-up accelerator in South Korea, to strengthen I&T exchange between Hong Kong and South Korea, and co-nurture start-ups from both places to shine.

為賦能初創企業把握大灣區及中國內地的新機遇,並 推動新興創新科技行業的發展,我們與內地公私營機 構簽署了一系列合作備忘錄,包括與**北京國際大數據 交易所**建立重要合作夥伴關係,共建高價值數據流通 交易系統,促進大數據的共同發展。我們亦與華潤 研究院推出聯合加速器計劃,與**臨港集團**啟動產業加 速計劃,推進滬港跨領域合作和高水平科技合作。此 外,亦與**農銀國際**簽署戰略合作備忘錄,計劃共同投 資香港科創企業,聯手加強香港創業生態系統。

代表團及訪問增添期待和活力

數碼港在拓展其國際網絡方面取得顯著成效。與沙特 阿拉伯著名的國家實驗室阿卜杜勒阿齊茲國王科技城 (KACST)簽署合作備忘錄,以促進合作。並在「亞洲金 融論壇2024」舉行期間,與韓國規模最大的創業加速 器d·Camp簽署合作備忘錄,強化香港與韓國的創科交 流,共同培育兩地初創企業成長。



Eight Cyberport community companies showcased their achievements and innovative solutions in areas such as AI, fintech, smart living, and digital entertainment at LEAP

於LEAP 2024科技展,八間數碼港社群企業展示有關人工智能、金融科技、智慧生活 和數碼娛樂領域的成就及創新方案。



The innovation and technology delegation led by Professor Sun Dong, Secretary for Innovation, Technology and Industry conducted visit and exchange at different location in the Middle East, for understanding the local scientific application. The delegation visited to Masdar City, a free zone in Abu Dhabi, with incubator and accelerator for companies specialized in sustainability and ESG technologies.

中創新科技及工業局局長孫東教授率領的創新科技業界代表團,到訪中東不同地點 視察及交流,以掌握當地的科研應用。代表團並參觀阿布札比境內的馬斯達爾城自 中區,該區為專門從事可持續發展及FSG技術的公司提供孵化器和加速器計劃。

Cyberport also actively participated in international delegations to forge collaboration and connections. During the year, we participated in an HKSAR delegation to ASEAN, led by the Chief Executive, and joined a delegation to Saudi Arabia and the United Arab Emirates led by the Secretary for Innovation, Technology and Industry. While in Saudi Arabia, Cyberport participated in **LEAP** 2024, showcasing eight Cyberport community companies at the "Hong Kong Pavilion" and highlighting Hong Kong's strategic position as a global innovation

數碼港亦積極參與國際代表團,加強合作及聯繫。年 內,數碼港參與行政長官率領的香港特區代表團赴東 盟國家訪問,以及參與創新科技及工業局局長率領的 代表團到訪沙特阿拉伯及阿拉伯聯合酋長國。在到訪 沙特阿拉伯期間,數碼港參與了「LEAP 2024」科技 展,在「香港館」展示了八間數碼港社群企業,並強調 香港作為全球創新樞紐的戰略地位。



As Hong Kong's largest FinTech community, Cyberport is the FinTech Partner of the internationally acclaimed Asian Financial Forum (AFF) for the eighth consecutive year and led more than 41 start-ups to showcase innovative FinTech solutions

作为香港最大全融科技集群,數碼港連續第八年擔任國際成事否洲全融論懷的全融科技会 作夥伴,率領渝41間初創企業展示創新的金融科技解決方案。



H.E. Abdulla bin Toug Al Marri, Minister of Economy of UAE visited Cyberpor and met with six Cyberport start-ups

阿聯酋經濟部長H.E. Abdulla bin Touq Al Marri到訪數碼港,並與六間數碼港培

Cybernort 2023/24 Annual Report Inbound visits played a crucial role in enhancing cooperation and providing 訪客來訪在加強合作及為社群企業增加曝光方面發揮 exposure for community companies. In 2023/24, Cyberport hosted 246 visits 了至關重要的作用。於2023/24年度,數碼港接待了包 by consul generals, company executives, associations, conglomerates, and 括總領事、公司高管、協會、企業集團及政府部門在 government departments, engaging 160 community companies. Delegations 內的246次來訪,吸引了160間社群企業參與。海外代 from overseas included a delegation led by the UK Minister of State in Business 表團包括由英國商業及貿易部國務大臣率領的代表團 and Trade and one led by the UAE's Minister of Economy. We also welcomed 及由阿聯酋經濟部長率領的代表團。我們亦迎來內地 delegations from the Mainland, including the Guangdong Provincial Department of Industry and Information Technology, Guangdong Provincial Development and 改革委員會、廣東省粵港澳大灣區辦公室、深圳市前 Reform Commission, Guangdong Provincial Office of the Greater Bay Area, the 海管理局、深圳市青年聯合會、中山市副市長及中山 Qianhai Administrative Bureau of Shenzhen Municipality, the Shenzhen Youth 市科學技術局、山東省科技廳、北京市青年聯合會及 Federation, the Vice Mayor and the Bureau of Science and Technology of the Zhongshan Municipal Government, the Department of Science and Technology of Shandong Province, the Beijing Youth Federation, and the Bureau of Sci-Tech Innovation, State-owned Assets Supervision and Administration Commission of the State Council.

Global Events a Cornerstone of Success

International events serve as prime platforms for Cyberport to showcase thought-leadership, generate exposure and investment opportunities for start-ups, and foster industry and stakeholder engagement. In 2023/24, 平台。於2023/24年度,數碼港組織、支持或參與了逾 Cyberport organised, supported, or participated in over a hundred international 百場國際會議和旗艦活動,其中包括「亞洲金融論壇 conferences and flagship events. These included high-profile events such as 2024」、「一帶一路高峰論壇2023」、「亞洲醫療健康高峰 the Asian Financial Forum 2024, Belt and Road Summit 2023, the Asia Summit 論壇2023」、「香港綠色周」及「香港國際創科展2023」等 on Global Health 2023, Hong Kong Green Week, and InnoEx 2023. We actively 備受矚目的活動。我們積極帶領社群企業亮相業界頂級 led community companies to establish a presence at premier industry events, 活動,包括「香港金融科技周2023」、「JUMPSTARTER including Hong Kong FinTech Week 2023, JUMPSTARTER 2023, and InnoCarnival 2023」和「創新科技嘉年華2023」。 2023.

Global Expansion Demonstrates Get-up-and-go Attitude

start-ups establishing a presence beyond Hong Kong borders in 2023/24. The majority of these companies chose to set up operations in Mainland China and the GBA to capitalise on the region's vast market potential and synergies with 區巨大的市場潛力及與香港營商環境的協同效應。其 Hong Kong's business environment. Other start-ups ventured further afield, 他初創企業則進軍更遠的地區,在澳洲、新加坡、馬 establishing footholds in Australia, Singapore, Malaysia, India, Canada, and the 來西亞、印度、加拿大及英國落戶。 United Kingdom

Start-ups and I&T companies have successfully expanded into international 已成功拓展至國際市場的初創及創科企業,繼續鞏固 markets, consolidating their global presence and demonstrating the scalability 其在全球市場的席位,並顯示其創新的可擴展性和全 and global significance of their innovations. **Animoca Brands** signed an 球相關性。**Animoca Brands**在隨數碼港沙特阿拉伯/ MoU with KACST during Cyberport's Saudi Arabia/UAE delegation, aimed at 阿聯酋代表團訪問期間,與KACST簽署合作備忘錄, promoting synergies in Web3.0 development. OneDegree, in addition to rolling out a suite of digital asset insurance products in the UAE, forged a strategic partnership with South Korea's DB Inc. to provide localised InsurTech solutions. Meanwhile, WeLab formed a strategic alliance with HSBC to introduce WeLab's 案。同時,WeLab與滙豐結成戰略聯盟,將WeLab亞 Asia-leading FinTech services and digital banking technologies to Southeast 洲領先的金融科技服務及數碼銀行技術引入東南亞國 Asian nations, beginning with Malaysia.

Cyberport's appeal as a hub for international start-ups remained strong, with 數碼港作為國際初創企業的樞紐吸引力仍然強勁,有 13% of tenants originating from outside of Hong Kong. This diverse tenant mix enriches our ecosystem, fostering cross-cultural collaboration and injecting global perspectives to local innovation.

International Alliances Key to Future

Driving forward Cyberport's and Hong Kong's development requires a global outlook. Maintaining a vibrant and competitive venture capital landscape 持充滿活力及具競爭力的創業投資環境,有利於保持 bodes well for Hong Kong's international I&T and financial hub status and its 香港的國際創科和金融樞紐地位,及其作為全球創新 attraction as a destination for global innovators. With our partners across the world, we will succeed.

代表團,包括廣東省工業和信息化廳、廣東省發展和 國務院國有資產監督管理委員會科技創新局。

全球活動是成功的基石

國際活動是數碼港展示思想領導力、為初創企業創造 曝光與投資機會,以及促進業界及持份者參與的主要

全球擴張展現勇往直前的態度

Community members continued to exhibit remarkable global ambitions, with 16 社群成員繼續展現非凡的全球抱負,於2023/24年度, 有16間初創企業拓展業務至香港境外。該等公司大多 撰擇在中國內地及大灣區開展業務,以充分利用該地

> 旨在促進Web3.0發展的協同效應。OneDegree除在阿 聯酋推出一套數字資產保險產品外,亦與韓國的DB Inc.建立戰略合作關係,提供本地化的保險科技解決方 家,首站為馬來西亞。

13%的租戶來自香港以外的地區。這種多元化的租戶組 合豐富了我們的生態系統,促進了跨文化合作,並為 本地創新注入了全球視野。

國際聯盟是未來的關鍵

進一步推動數碼港及香港的發展,必須放眼全球。維 者嚮往之地的吸引力。與世界各地的合作夥伴攜手, 我們必將成功。

Cyberport will continue to intensify its efforts, boosting investment and 數碼港將繼續加大力度,透過「數碼港投資創業基 outreach support for start-ups and I&T development through the CMF, CIN, 金」、「數碼港投資者網絡」及其他針對性措施,加強對 and other targeted initiatives, enabling start-ups to more effectively scale and 初創企業及創科發展的投資及外展支援,使初創企業 innovate. This basis is a solid foundation to work from, attracting cohorts from 能夠更有效地擴張及創新。這是數碼港吸引四面八方 far and wide. In parallel, Cyberport will continue to forge strategic cross-border 同業匯聚一堂的穩固根基。與此同時,數碼港將繼續 and international alliances, helping community companies capture opportunities wherever they arise. Fulfilling our role as a gateway between Mainland China and the rest of the world, we will continue to facilitate overseas companies' 間門戶的作用,繼續促進海外公司進入大灣區、中國 entry into the GBA, Mainland China, and the Asia-Pacific region, while also 內地及亞太地區,同時亦助力內地企業「走出去」。 connecting Mainland companies to global markets.

打造戰略性跨境及國際聯盟,協助社群企業把握任何 機遇。數碼港將充分發揮作為中國內地與世界各地之



Cyberport Investors Network (CIN) has held many matching activities in the past. With the establishment of W3IC, it provides an exclusive investor network in the Web3.0 field to promote investments related to Web3.0-related projects

「數碼港投資者網絡」過去舉辦不小配對活動,成立「Web3 D投資網」旨 在建立Web3.0領域專屬的投資者網絡,以促進Web3.0項目相關投資。



Cyberport will continue to complement the Government's policies and nurture more outstanding start-ups and I&T talents, enriching the I&T ecosystem, and promoting the development of technology and emerging industries

數碼港會繼續全力配合政府施政,致力培 育更多優秀初創企業及創新人才,豐富創 科生能系統,及促進科技及新興產業發展。

We are on the cusp of many original and innovative breakthroughs. As such, the CIN has established a Web3.0 Investors Circle, serving as an exclusive network for Web3.0 investors and a reliable funding source for start-ups in this Web3.0領域專屬的投資者網絡,並為該新興科技領域 emerging technology sector. Additionally, the start-up selection process for 的初創企業建立可靠的融資渠道。此外,我們與華潤 our joint accelerator programme with China Resources Research Institute is 研究院推出的聯合加速器計劃的初創企業篩選程序已 nearing completion. Selected community companies are set to receive HK\$1.5 臨近完成。獲選的社群企業將分別獲得150萬港元的研 million each in R&D investment, exemplifying Cyberport's commitment to 發投資基金,充分體現數碼港致力促進跨境合作及創 fostering cross-border partnership and innovation. We are thrilled to see what 新的承諾。我們熱切期待見證後續的發展 一與世界各 is next in the pipeline - together with like-minded innovators around the world. 地志同道合的創新者攜手共進,我們定會再創佳績。 we will achieve more

我們正處於諸多原創和創新突破的關鍵時刻。因此, 「數碼港投資者網絡」成立「Web3.0投資圈」,作為

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